# Quarterly Economic Update Third Quarter 2025





Resilience illustrates the ability to withstand challenges or recover quickly from difficult conditions. Resilience can also be used to describe U.S. equity performance over the past year—including the third quarter, as markets surged past record highs despite numerous potential sources of volatility.

Largely fueled by optimistic investor sentiment around the AI boom, robust corporate earnings, and expectations of further interest rate cuts, the U.S. stock market continued its bull run that began in early 2023. The artificial intelligence (AI) boom is continuing to drive growth in the technology sector, dominated by the "Magnificent 7" (Alphabet, Amazon, Apple, Meta, Microsoft, Nvidia, and Tesla). In addition to the AI boom, healthy corporate earnings and the Fed lowering interest rates for the first time this year all helped the market rally.

The S&P 500 gained 7.79% in the third quarter, closing at 6,688.46. Year-to-date, as of September 30, the S&P 500 is up almost 14%. The Dow Jones Industrial Average (DJIA) closed at a record high, gained 5.22% and ended the quarter at 46,397.89. Year-to-date, as of September 30, the DJIA is up over 9%.

Since the recovery from the quick correction we saw in April, the market has rallied. While investors have a bullish outlook, a backdrop of caution and uncertainty still remains. During the third quarter, the U.S. job market showed signs of cooling but remained strong. While a prolonged government shutdown could increase the unemployment rate in the near future, as of August, the unemployment rate was slightly elevated to 4.3%, the highest in nearly four years. (Source: Bureau of Labor Statistics; 9/5/25)



MONEY RATE		
(as posted in Barron's 09/29/2025)		
	LATEST WEEK	YR AGO
Fed Funds Rate*	4.09%	4.83%
Bank Money Market <sup>z</sup>	0.56%	0.51%
12-month Certif <sup>z</sup>	1.96%	1.95%
Z – Bankrate.com; * - Average effective.offer (Source: Barron's; bankrate.com)		

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# Raymond J. Sauer

Financial Advisor 309 1st Street NE, Suite 102 Little Falls, MN 56345 320-631-2222 Overall, the data continues to support a positive long-term view for equities, however there is still an undercurrent of caution.

As always, our role as financial professionals is to actively monitor developments and confirm that your portfolio remains aligned with your time horizon, risk tolerance, and financial goals. Our commitment is to keep you informed, proactive, and resilient—just like the markets themselves.

#### **Inflation & Interest Rates**

# **Key Points:**

- Interest rates were lowered by 25 basis points down to 4.0 4.25% in September, the first rate cut for the year.
- The Fed is currently forecasting more rate cuts for 2025.
- The core Personal Consumption Expenditure (PCE) remained steady at 2.9% in August.

In its September 17, 2025, press release, the Federal Reserve noted: "Recent indicators suggest that growth of economic activity moderated in the first half of the year. Job gains have slowed, and the unemployment rate has edged up but remains low. Inflation has moved up and remains somewhat elevated." (Source: Federal Reserve Press Release, 9/17/25)

In September, The Fed lowered interest rates for the first time in 2025, establishing a new target range of 4.0% to 4.25%. Looking ahead, there are two more FOMC meetings scheduled for the remainder of 2025. While uncertainty surrounding the economic outlook persists, the Fed has indicated that additional rate cuts are possible this year, though not guaranteed. (Source: Associated Press; 9/24/2025)

In August, the core Personal Consumption Expenditure (PCE) remained steady at 2.9%. The annual Consumer Price Index (CPI) which excludes food and energy was 3.1%, according to the Bureau of Labor Statistics. (Source: cnbc.com; 9/29/25)

Movements in interest and inflation rates are critical for investors' financial planning, and we will continue to closely monitor these key economic indicators.

#### **KEY TAKEAWAYS**

- Despite periods of volatility, equities reached record highs in the third quarter.
- In September, the Fed reduced the federal funds rate by 25 basis points to a range of 4.0%–4.25%, with expectations of additional cuts later this year.
- Inflation remained stagnant in the third quarter. In July and August, the Personal Consumption Expenditure (PCE) remained steady at 2.9%.
- Traditionally viewed as a safer haven, bonds experienced some volatility of their own during the third quarter.
- Focusing on your long-term goals and staying the course of a well-guided plan can help you stay grounded and confident during these times of uncertainty.
- We are here for you to discuss any questions or concerns you may have.

### **The Bond Market and Treasury Yields**

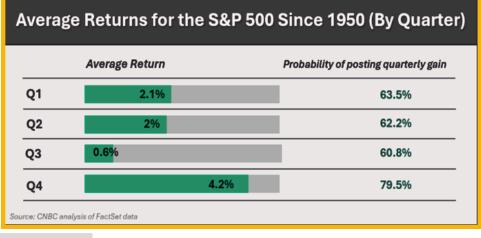
# **Key Points:**

- Bonds, which can be viewed as a safer haven for volatility, were not exempt from volatility in the third quarter.
- The current direction of bond yields remains unclear, however, with the Fed anticipating lowering interest rates again, we could see existing bonds rising in value.

Bonds are typically a more stable option for investors during times of uncertainty. Lately, however, bonds have been reactive. As the quarter ended, treasury yields responded favorably to the solid data of the U.S. economy. The benchmark 10-year treasury yield settled at 4.12% to end the quarter, while the 20- and 30-year ended at 4.58% and 4.73% respectively. (Source: treasury.gov resource center)

We consider using bonds when they are appropriate for portfolios, and when we do,

there are several things we take into consideration, including a clients risk tolerance, time horizon, and overall investment goals. Bonds can be an integral part of a well-diversified portfolio and offer stability during times of market decline. However, please remember, while diversification in your portfolio can help you pursue your goals, it does not ensure a profit or guarantee against loss.



"Equities will do well over time - you just have to avoid getting excited when other people are getting excited." - Warren Buffett -

### **Investor's Outlook**

# **Key Points:**

- Historically, the fourth quarter has been the strongest performing quarter for the S&P 500 since 1950.
- Vigilance is critical for the savvy investor, as volatility remains. Having a proactive planning approach that includes an emergency fund and a well-diversified portfolio that takes into consideration your risk tolerance and time horizon is still advised. A long-term approach to your financial goals and avoiding diversions is typically the best path.

While no one has a crystal ball, and past results do not reflect future ones, it's interesting to note that based on historical data for the S&P 500 index, the fourth quarter is the strongest-performing quarter for equities. Since 1950, it has delivered the highest average return and the highest probability of posting a gain. (Source: finance.yahoo.com; 9/25/25)

The chart in this report reflects returns since 1950, which includes several very difficult 4th quarters, including October of 1987 when the market collapsed and had its worst single day in history. When studying the returns, almost 80% of the time, Q4 ended the respective year on a high note.

Many continuing uncertainties surround the economic environment, and our goal is to continue to focus on key factors that could affect your personal situation.

As of this writing, equity markets continue to look strong, but some key items to keep watching as we finish the year are:

- The chance of an economic slowdown.
- The direction of inflation and interest rates.
- The possibility that stocks are overvalued.
- The new tax law, and
- · Geopolitical conflict.

As the saying goes, "Everything is fine until it's not." Volatility is still prevalent and may continue for some time. As we look to the future, being vigilant is crucial for savvy investors. Remember, while volatility can have negative implications, it can also present opportunities, therefore, we would like to remind you once again that equities are long-term investments.

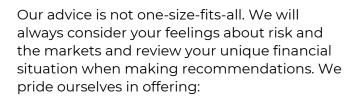
2025 continues to be a year of change for the U.S. As your financial stewards, we closely monitor areas that we believe are important to your financial well-being.

As always, please inform us of any changes to your circumstances, including health issues, any sale of property, or adjustments to your risk tolerance or time horizon. We encourage you to share any concerns, ideas, or potential decisions with us before taking action. Financial choices often have tax implications and other considerations, therefore, the more we understand your unique situation, the better positioned we are to offer tailored guidance.

Our team is here to help you with every step of your journey toward your financial goals.

Please feel free to reach out to us with any questions or concerns you may have. We greatly value the trust and confidence you place in our firm and look forward to continuing to serve you.

THE TEAM



- Consistent and strong communication
- A schedule of regular client meetings
- Continuing education for every member of our team on the issues that affect our clients.

A good financial advisor can help you make your journey easier. Our goal is to understand our client's needs and then try to create a plan to address those needs. We continually monitor your portfolio. While we cannot control financial markets or interest rates, we keep a watchful eye on them. No one can predict the future with complete accuracy, so we keep the lines of communication open with our clients.

We can discuss your specific situation at your next review meeting, or you can call to schedule an appointment. As always, we appreciate the opportunity to assist you in addressing your financial matters.

PLEASE CALL OUR OFFICE AND WE WOULD BE HAPPY TO ASSIST YOU!

# WHO CAN WE HELP

# Do you know someone who could benefit from our services?

Our goal is to offer services to several other clients just like you! We would be honored if you would:

- Bring a guest to an event we are hosting
- Refer a friend to come to our office for a complimentary financial check up
- Provide us with 3 names of prospects to add to our mailing list

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Economic forecasts set forth may not develop as predicted and there can be no guarantee that strategies promoted will be successful.

The Dow Jones Industrial Average is comprised of 30 stocks that are major factors in their industries and widely held by individuals and institutional investors.

Stock investing includes risks, including fluctuating prices and loss of principal. Any company names noted herein are for educational purposes only and not an indication of trading intent or a solicitation of their products or services. LPL Financial doesn't provide research on individual equities.

Because of their narrow focus, investments concentrated in certain sectors or industries will be subject to greater volatility and specific risks compared with investing more broadly across many sectors, industries, and companies.

Bonds are subject to market and interest rate risk if sold prior to maturity. Bond values will decline as interest rates rise and bonds are subject to availability and change in price.

Municipal bonds are subject to availability and change in price. They are subject to market and interest rate risk if sold prior to maturity. Bond values will decline as interest rates rise. Interest income may be subject to the alternative minimum tax. Municipal bonds are federally tax-free but other state and local taxes may apply. If sold prior to maturity, capital gains tax could apply.

Sources: cnbc.com; barrons.com; marketwatch.com; <u>treasury.gov</u>; Bureau of Labor Statistics; Federal Reserve; The Associated Press; U.S. Department of Treasury. Contents provided by the Academy of Preferred Financial Advisors, 2025