

KIMELMAN & BAIRD, LLC
FORM CRS RELATIONSHIP SUMMARY
(as Amended March 2021)

1. INTRODUCTION

Kimelman & Baird, LLC (“K&B” or “firm”) is registered as a broker-dealer and as an investment adviser with the Securities & Exchange Commission (“SEC”). K&B is also a member of the Financial Industry Regulatory Authority (“FINRA”), Municipal Securities Rulemaking Board (“MSRB”) and the Securities Investor Protection Corporation (“SIPC”). Brokerage and investment advisory services and fees differ; it is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at: www.investor.gov/CRS which also provides educational materials about broker-dealers, investment advisors, and investing. **This summary concerns the products and services that are available from us in our capacity as a broker-dealer.** *The firm has a separate Form CRS Relationship Summary for relationships where it acts in the capacity of an investment adviser.*

2. WHAT INVESTMENT SERVICES AND ADVICE CAN YOU PROVIDE ME

As a broker-dealer, we offer you the ability to open a brokerage account with us through which you can purchase and sell stocks, bonds, mutual funds and exchange traded funds. We offer a limited number of products. Other firms could offer a wider variety of products some of which might have lower costs. Our brokerage services include:

- providing you with investment information, making investment recommendations, responding to your trade instructions;
- trade execution for purchase and sales of securities, and custody of the assets in your brokerage account at National Financial Services;
- from time to time we may voluntarily review the holdings in your account, however we do not provide an ongoing monitoring service.

Questions to ask:

- *Given my financial situation, should I choose an investment advisory service? Should I choose a brokerage service? Should I choose both types of service? Why or why not?*
- *How will you choose investments to recommend to me?*
- *What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

3. FEES, COSTS, CONFLICTS, AND STANDARD OF CONDUCT

3A. What Fees Will I Pay?

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

Brokerage Services

You will pay transaction-based fees such as, brokerage commissions, for purchases or sales executed in your account. The fee you pay is based on the specific trade or transaction and not the value of your account. With other investments, such as mutual funds, a fee typically called a load reduces the value of your investment. Mutual funds also charge annual management fees which vary depending on the fund. You will be charged more when there are more trades or transactions in your account. We therefore have an incentive to encourage you to engage in transactions. You may also pay fees for operational services provided through your brokerage account, such as custodial fees and account maintenance fees. Trade confirmations provide information about the fees and costs of the products.

Questions to ask:

Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

3B. What are your legal obligations to me when providing recommendations as my broker-dealer? How else does your firm make money and what conflicts of interest do you have?

When we provide you with a recommendation as your broker-dealer, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the recommendations we provide you. Here are some examples to help you understand what this means.

- A proprietary product is one that is issued, sponsored or managed by us or our affiliate. The Daeg Partners, L.P. is a proprietary fund that we make available to some clients, in which our affiliate receives management fee.
- We receive third-party payments from mutual funds for ongoing service fees (12b-1) or trail commissions. This creates a conflict of interest.
- You will be charged more when there are more trades or transactions in your brokerage account. We therefore have an incentive to encourage you to engage in transactions.
- We have referral arrangements with certain individuals where the individuals refer prospective investors to us and are compensated for these referrals. This is a conflict of interest because we have an incentive to these fees so that others will refer investors that they might not otherwise refer to us.
- K&B is also a registered investment adviser with the SEC (i.e. dual registration). Our brokerage and advisory services have different compensation and incentive structures. These differences may create a conflict between our interests and yours when recommending a type of program.
- We currently do not engage in revenue sharing or principal trading.

Questions to ask:

How might your conflicts of interest affect me, and how will you address them?

3C. How do your financial professionals make money?

Our financial professionals receive a salary based on the experience of the person, the time and complexity required to meet a client's need, and the revenue we earn. Additionally, they earn bonuses, and firm profit sharing based on their ownership interest in the firm. He or she receives as income a portion of the commission charged on some accounts. The nature of compensation payments based on transaction execution or choice of certain account types, represents a conflict of interest.

4. DO YOU OR YOUR FINANCIAL PROFESSIONALS HAVE LEGAL OR DISCIPLINARY HISTORY?

Yes. Visit www.investor.gov/CRS for a free and simple search tool to research us and our financial professionals. For additional information about our brokers and services, visit <https://brokercheck.finra.org>.

Questions to ask:

As a financial professional, do you have any disciplinary history? For what type of conduct?

5. ADDITIONAL INFORMATION

You may find additional information about our brokerage services at <https://kimelmanbaird.com>. You may request a copy of the Form CRS Relationship Summary by contacting your investment professional.

Questions to ask:

Who is the primary contact person for my account? Is he or she a registered representative of an investment adviser or a broker-dealer? If I have concerns about how this person is treating me, who can I talk to?