## Jay W. Rishel

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This brochure provides information about Jay W. Rishel that supplements the Triad Advisors, LLC brochure. You should have received a copy of that brochure. Please contact Triad Advisors, LLC at (770) 840-6042 if you did not receive the brochure or if you have any questions about the contents of this supplement.

Additional information about Jay W. Rishel is also available on the SEC's website at www.adviserinfo.sec.gov.

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## **Contents**

Item 2 - Educational and Business Experience Item 3 - Disciplinary Information Item 4 - Other Business Activities	1
· ·	
Item 4 - Other business Activities	
Item 5 - Additional Compensation	;
Item 6 - Supervision	
Privacy Policy	

## Item 2 - Educational and Business Experience

Jay W. Rishel Year of Birth: 1983

Education:

Hamilton College Bachelor's Degree 8/2002-5/2006

Business Background:

Overman Capital Management Financial Advisor 8/2020-Present
Triad Advisors, LLC Investment Adviser Representative 8/2020-Present
Jackson National Life Distributors, Registered Representative 9/2007-8/2020

LLC

Professional Designations- Jay W. Rishel presently holds the following professional designation:

#### **CFP - Certified Financial Planner**

**Issued by**: Certified Financial Planner Board of Standards, Inc.

**Prerequisites**: Candidate must meet the following requirements:

- A bachelor's degree (or higher) from an accredited college or university, and
- Three years of full-time personal financial planning experience or the equivalent part-time experience (2,000 hours equals one year full-time).

**Education Requirements:** Candidate must complete a CFP-board registered program, or hold one of the following:

- CPA
- ChFC
- Chartered Life Underwriter (CLU)
- CFA
- Ph.D. in business or economics
- Doctor of Business Administration
- Attorney's License

**Exam Type**: Final certification examination

**Continuing Education**: 30 hours every two years

## **Item 3 - Disciplinary Information**

Registered Investment Advisors are required to disclose all material facts regarding any legal or disciplinary events that would be material to your evaluation of each supervised person providing investment advice. No information is applicable to this item.

### Item 4 - Other Business Activities

Jay W. Rishel is a registered representative of Triad Advisors, LLC ("Triad"), Triad as broker-dealer and your Advisor will be compensated on the normal and customary commission schedule for general securities business. Clients should be aware that these services involve a possible conflict of interest, as commissionable products can conflict with the fiduciary duties of a registered investment advisor.

In the capacity as a registered representative, one may receive distribution or service ("trail") fees from the sale of certain mutual funds (including money market funds pursuant to a 12(b)-1 distribution plan or other such plan as compensation for distribution or administrative services which are distributed from the fund's total assets). These fee arrangements will be disclosed upon request of a client and are available in the applicable fund's prospectus.

Jay W. Rishel may also recommend that clients invest in securities issued in an initial public and/or secondary offerings ("new issues") for which an affiliate, Ladenburg Thalmann & Co. Inc., ("LTCO") acts as a manager, underwriter and/or a member of the selling group. The recommending of these security activities presents a conflict of interest for several reasons. First, LTCO receives all or a portion of the gross spread – the difference between the price that the client pays for the security and the price that LTCO purchases the security for -- in connection with such sales. This gross spread is generally 7%, but may be higher or lower in connection with certain offerings. Your Advisor generally receives a portion of this compensation as a broker-dealer representative of Triad. In addition, LTCO has a substantial interest—both financial and with respect to its reputation—in assuring that the offering is successful by having a large number of the securities purchased. Finally, in connection with certain offerings, LTCO has an obligation to purchase and resell a certain number of securities. Thus, because of the affiliation with LTCO, your Advisor has incentives to recommend investments in these offerings for these reasons, rather than based on a client's needs. To address these conflicts, Triad has policies and procedures in place to make sure that securities in initial public offerings are recommended only to clients for whom they are suitable given the client's investment objectives and assets. In addition, clients are generally given transaction specific disclosure prior to the client's decision to invest in such securities.

Thus, Jay W. Rishel will receive more compensation if the client purchases certain investments, such as mutual funds, private funds or new issues that pay fees to Triad. Clients may also open brokerage accounts with Triad, which are not advisory accounts and Triad would receive compensation in connection with trades executed in these accounts. Your Advisor has a conflict of interest and an incentive to recommend investment products based on the compensation received rather than on a client's needs.

Your representative can have an incentive to join and remain affiliated with Triad Advisors, LLC ("Triad"), a broker/dealer, through certain compensation arrangements that could include bonuses, enhanced pay-outs, forgivable loans, and/or business transition loans. The forgiveness is not tied to any amount of securities transactions made by Representatives with Triad or assets held in advisory accounts with Triad or any other custodian but does require the Representatives to maintain broker-dealer registration with Triad. Receiving such compensation is considered a conflict of interest. We encourage you to review this ADV closely and discuss any potential conflicts of interest with your representative.

Registered Investment Advisors are also required to disclose all material facts regarding any other business activities that would be material to your evaluation of each supervised person providing investment advice.

Jay W. Rishel is also licensed to sell life and annuity insurance products through various insurance carriers and will receive compensation for the sale of such products. Your Advisor may recommend the purchase of insurance products in connection with advisory services. Clients are under no obligation to purchase insurance products through any particular insurance agency or advisor. This license creates a potential conflict of interest because your Advisor will receive compensation in connection with the sale of insurance products when acting as insurance agent in connection with the sale. This compensation may vary depending on the product; more information about your Advisor's compensation in connection with a particular product is available upon request.

Jay W. Rishel is an investment adviser representative of Triad Advisors, LLC, a registered investment adviser. Jay W. Rishel operates under Overman Capital Management. Overman Capital Management is not a separately registered investment adviser and is a business entity only providing support services to Jay W. Rishel acting as an investment adviser representative of Triad Advisors, LLC. Checks for investment products should only be made payable to National Financial Services or directly to the product sponsor company. Investment checks should never be made payable to your investment adviser representative or his/her business entity. Furthermore, you should not make a personal loan to your investment adviser representative or invest in his/her business entity. Please contact Triad Advisors at 1-800-720-4003 if you have any questions.

## **Item 5 - Additional Compensation**

Other than the compensation described above Jay W. Rishel does not receive an economic benefit for providing advisory services other than a portion of the advisory fees paid by clients.

## **Item 6 - Supervision**

Triad reviews the advisory activities of Jay W. Rishel on an ongoing daily, monthly and quarterly basis. These reviews are triggered through the normal review of advisory business and may focus on: asset allocation, diversification, account suitability, concentration, trading activity and performance. These reviews are conducted primarily by the Triad Advisors Compliance Department, at 770-840-6042. Mr. Bernard Breton, our Chief Compliance Officer at 770-840-6042, oversees the compliance program at Triad.

## **Privacy Policy**

# **FACTS**

# WHAT DOES TRIAD ADVISORS DO WITH YOUR PERSONAL INFORMATION?



#### Why?

Financial companies choose how they share your personal information. Federal law gives consumers the right to limit some but not all sharing of your personal information. Federal law also requires us to tell you how we collect, share, and protect your personal information. Please read this notice carefully in order to better understand what we do.

#### What?

The types of personal information we collect and share depend on the product or service you have with us. This information can include:

- · Social Security Number, Date of Birth, Address, contact information and Income
- Assets and Investment Experience
- Account Transactions and Retirement Assets
- Tax Reporting and Investment Performance Information

When you are no longer our customer, we continue to share your information as described in this notice.

#### How?

All financial companies need to share customers' personal information to run their everyday business. In the section below, we list the reasons financial companies can share their customers' personal information; the reasons Triad Advisors chooses to share; and whether you can limit this sharing.

Reasons we can share your personal information	Does Triad Advisors share?	Can you limit this sharing?
For our everyday business purposes.		
To administer, manage and service customer accounts, process transactions and provide related services for your accounts, it is necessary for us to provide access to personal information within the Triad Advisors, LLC companies and to certain nonaffiliated companies. We may share your personal information:		
<ul> <li>To process your transactions, maintain your account(s), respond to court orders and legal investigations, report to credit bureaus, government entities with parent and affiliated companies of Triad Advisors, LLC including and not limited to:         <ul> <li>Triad Hybrid Solutions, LLC</li> <li>Ladenburg Thalmann Financial Services Inc. and its affiliated companies</li> <li>Advisor Group, Inc. and its affiliated companies</li> </ul> </li> </ul>	Yes	No
<ul> <li>With nonaffiliated entities that perform services for us or function on our behalf (such as check printing services, clearing broker-dealers, investment companies, and insurance companies) with third-party administrators and vendors for the purposes of providing current and future information on your account (such as transaction history, tax information and performance reporting).</li> </ul>		
For our marketing purposes	Yes	No
To offer our products and services to you		
For our Affiliates to market to you  Affiliate companies that you do not have an existing relationship with	Yes	Yes
Timilate companies that you do not have an existing relationing with		
For nonaffiliates to market to you		We don't share

		T	<b>,</b>		
Federal and certain state laws give us the retirement plans and other financial compa provide or market financial products or senthese financial companies for marketing pu	r joint marketing with other financial companies  deral and certain state laws give us the right to share your information with banks, credit unions, rement plans and other financial companies where a formal agreement exists between us and them to vide or market financial products or services to you. However, we will not share your information with se financial companies for marketing purposes if your financial professional is not affiliated with them nout your consent, but we may share information with these financial companies where necessary to vice your accounts.				
For customers of financial institutions and Triad Advisors					
If you are a customer of a bank, credit union, or other financial institution program with which we have a networking agreement (such as under a bank or credit union investment services program), we may share your information with internal auditors of the financial institution or in response to requests from regulators of the financial institution terminates its relationship with us, we will permit the financial institution to retain copies of your personal information so your account can continue to be serviced at the financial institution. If you do not want the financial institution to disclose your personal nformation to another brokerage or investment advisory firm ("New Firm"), you may request that we and/or your financial institution limit the information that is shared with the New Firm.					
For clients of Independent registered representatives and investment advisors and Triad Advisors  If your financial professional terminates his or her relationship with us and moves to a New Firm, we or your financial advisor may disclose your personal information to the New Firm, unless you instruct us not to. If you do not want us or your financial professional to disclose your personal information to the New Firm when your financial professional terminates his or her relationship with us, you may request that we and your financial professional limit the information that is shared with the New Firm.  Your personal information may also be shared with certain entities that are owned, controlled by or affiliated with your financial professional, such as an independent insurance agency, accounting firm or independent investment advisory firm.  In the event your financial professional (or his/her estate) agrees with an unaffiliated financial professional or unaffiliated brokerage or investment firm to sell all or some portion of his/her securities, advisory or insurance business your personal information may be shared with the acquiring financial professional and/or the New Firm.  If your primary address is in a state that requires your affirmative consent to share your personal information with the New Firm (such as California, Massachusetts, Maine, New Mexico, North Dakota, or Vermont), except to the extent that the laws of your state of residence provide for exceptions to the consent requirement, then you must give your written consent before we will share, or will allow your financial					
Professional to take any of your personal information to that New Firm.  Who we are					
	Triad Advisors, LLC. a dually registered broker-dealer and regi	stered investment a	adviser. Our affiliates		
Who is providing this notice?	covered under this privacy notice include the following entities:              Triad Hybrid Solutions, LLC             Ladenburg Thalmann Financial Services Inc. and its additional Advisor Group, Inc. and its affiliated companies	affiliated companies	3		
What we do					
How does Triad Advisors and its Affiliates protect my personal information?	To protect your personal information from unauthorized access comply with federal law. These measures include computer sat We train our employees and financial professionals in the proper require companies that help provide our services to you to prote they receive.	feguards and secur er handling of perso	ed files and buildings. anal information. We		
How does Triad Advisors and its Affiliates collect my personal information?	w does Triad Advisors and its iliates collect my personal  We collect your personal information, for example, when you  Open an investment account or an advisory account  Apply for insurance  Seek advise about your investments				
Federal law gives you the right to limit only  Sharing for Affiliates' everyday business purposes information about your creditworthiness  Affiliates from using your information to market to you  Sharing for non-affiliates to market to you					

	State laws and individual companies may give you additional rights to limit sharing.
	You may limit the sharing of your personal information ("Opt-Out") by calling 1-800-720-4003.  Please note:  When you are no longer our customer, we continue to share your information as described in this notice.  However, you can contact us at any time to limit our sharing.
To limit our sharing	In the event you decide to Opt-Out, your decision will be recorded as limiting the sharing of personal information for all applicable options. In other words, if you Opt-Out your personal information will not be shared by Triad Advisors or an Affiliate: (i) with your financial professional's new broker- dealer in the event he or she leaves Triad Advisors or an Affiliate and joins a New Firm or sells his/her securities, advisory or insurance business to a nonaffiliated company; (ii) with affiliated entities of your financial professional or any bank or credit union that your financial professional is affiliated with; and (iii) with Affiliates of Triad Advisors that you do not already have an existing relationship with for the purpose of marketing products or services to you.
Questions?	Go to www.triad-advisors.com