



See all that's possible with Raymond James

At Raymond James, we believe advisors should have the freedom and flexibility to run their businesses on their own terms, along with the resources and support they need to succeed. With our in-person or virtual Home Office Visits (HOVs), you can experience it all yourself.

WHAT TO EXPECT FROM YOUR HOV

IN-PERSON HOV

When you step foot inside the Raymond James international headquarters, you'll see what we mean when we say we put clients first. And you'll see how we do it – by supporting advisors.

We'll start your in-person HOV by arranging your travel accommodations to St. Petersburg, Florida, for a behind-the-curtain tour tailored to match your specific needs and interests. Once here, you'll be introduced to the areas you

most want to explore. You'll also meet with executive leaders to talk about growing your business, and you'll do it all discreetly and confidentially.

VIRTUAL HOV

Our virtual HOVs offer the same personalized and enriching experience from the comfort of your office or home. Additionally, you'll have the option to customize your agenda even more, allowing your HOV to span half days, multiple days or a full day.

What you'll experience



OUR CULTURE

Our advisor-centric, client-first culture is the No. 1 reason advisors join our firm – and why they stay.



FREEDOM

From AdvisorChoice to our suite of fee-based programs, we give you the freedom and support to build your business as you see fit.



PARTNERSHIP

Here, you'll never be just a number, but a top priority and a true partner.

Who you'll hear from



TECHNOLOGY

Raymond James invests an annual average of \$340+ million into developing and streamlining a suite of technology tools created in direct collaboration with advisors.



WEALTH SOLUTIONS

Our professionals cater to the planning and wealth management needs of high-net-worth clients – always working as your partner, never your competition.



INVESTMENT BANKING

Full-service investment banking capabilities, supported by hundreds of specialized experts within eight growth-oriented industry practices.



ASSET MANAGEMENT SERVICES

Our AMS team offers a wide range of fee-based portfolios designed to help you create a solution for any investor need.



BANK AND LENDING

Raymond James offers sophisticated bank and lending solutions to help you meet your clients' distinct needs.



EQUITY RESEARCH

We have approximately 60 analysts in the U.S. and Canada covering more than 1,000 companies in nine industries.



SUCCESSION PLANNING

Whether you're preparing to retire or seeking to grow by acquiring another practice or book of business, our Succession Planning team is here to help.



RAYMOND JAMES TRUST

Through our wide-ranging personal and charitable trust offerings, you can deliver truly holistic service while deepening client relationships.



MARKETING

Our award-winning, in-house marketing agency can help craft your own personal brand and access turnkey materials to connect with clients like never before.

Who you'll meet



OUR EXECUTIVE TEAM

Dedicated to helping advisors grow their businesses, our senior leaders make themselves accessible to you – eager to listen and offer feedback.



PRODUCT AND SERVICE AREA EXPERTS

Our subject matter experts take the time to learn about you, your practice and business goals to identify how we can best fulfill your specific objectives.



THE TRANSITIONS TEAM

Our Transitions team – one of the largest in the industry – provides one-on-one guidance and holistic support that lasts far beyond your transition.

Ready to see Raymond James for yourself? **Schedule your visit today.**

INTERNATIONAL HEADQUARTERS: THE RAYMOND JAMES FINANCIAL CENTER
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