

John and Jane Smith

RETIREMENT FINANCIAL PLAN

PREPARED BY:

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Disclaimer

The following report is a diagnostic tool intended to review your current financial situation and suggest potential planning ideas and concepts that may be of benefit. The purpose of the report is to illustrate how accepted financial and estate planning principles may improve your current situation.

This report is based upon information and assumptions provided by you (the client). This report provides broad and general guidelines on the advantages of certain financial planning concepts and does not constitute a recommendation of any particular technique. The consolidated report is provided for informational purposes as a courtesy to you. We recommend that you review your plan annually, unless changes in your personal or financial circumstances require more frequent review. All reports should be reviewed in conjunction with your fact summary and this Disclaimer page.

The term "plan" or "planning," when used within this report, does not imply that a recommendation has been made to implement one or more financial plans or make a particular investment. Nor does the plan or report provide legal, accounting, financial, tax or other advice. Rather, the report and the illustrations therein provide a summary of certain potential financial strategies. The reports provide projections based on various assumptions and are therefore hypothetical in nature and not guarantees of investment returns. You should consult your tax and/or legal advisors before implementing any transactions and/or strategies concerning your finances.

Additionally, this report may not reflect all holdings or transactions, their costs, or proceeds received by you. It may contain information on assets that are not held at the broker/dealer with whom your financial representative is registered. As such, those assets will not be included on the broker/dealer's books and records. Prices that may be indicated in this report are obtained from sources we consider reliable but are not guaranteed. Past performance is no guarantee of future performance and it is important to realize that actual results may differ from the projections contained in this report. The presentation of investment returns set forth in this report does not reflect the deduction of any commissions. Projected valuations and/or rates of return may not take into account surrender charges on products you might own. They will reflect any fees or product charges when entered by the advisor/ representative. Deduction of such charges will result in a lower rate of return.

It is important to compare the information on this report with the statements you receive from the custodian(s) for your account(s). Please note that there may be minor variations due to calculation methodologies. If you have any questions, please contact your financial representative. Also, your account(s) may not be covered by FDIC or SIPC. FDIC and SIPC coverages apply only to certain assets and may be subject to limitations. Questions about coverage that may apply should be directed to the asset provider or sponsor.

The information contained in this report is not written or intended as financial, tax or legal advice. The information provided herein may not be relied on for purposes of avoiding any federal tax penalties. You are encouraged to seek financial, tax and legal advice from your professional advisors.

Tools such as the Monte Carlo simulation will yield different results depending on the variables inputted, and the assumptions underlying the calculation. For those reports that perform a Monte Carlo analysis, the term 'Monte Carlo' will be included in the report title. The assumptions with respect to the simulation include the assumed rates of return and standard deviations of the portfolio model associated with each asset. The assumed rates of return are based on the historical rates of returns and standard deviations, for certain periods of time, for the benchmark indexes comprising the asset classes in the model portfolio. Since the market data used to generate these rates of return change over time your results will vary with each use over time.

Monte Carlo Analysis is a mathematical process used to implement complex statistical methods that chart the probability of certain financial outcomes at certain times in the future. This charting is accomplished by

generating hundreds of possible economic scenarios that could affect the performance of your investments.

The Monte Carlo simulation uses at most 1000 scenarios to determine the probability of outcomes resulting from the asset allocation choices and underlying assumptions regarding rates of return and volatility of certain asset classes. Some of these scenarios will assume very favorable financial market returns, consistent with some of the best periods in investing history for investors. Some scenarios will conform to the worst periods in investing history. Most scenarios will fall somewhere in between.

The outcomes presented using the Monte Carlo simulation represent only a few of the many possible outcomes. Since past performance and market conditions may not be repeated in the future, your investment goals may not be fulfilled by following advice that is based on the projections.

I/We have received and read this Disclaimer page and understand its contents and, therefore, the limitations of the report. Furthermore, I understand that none of the calculations and presentations of investment returns are guaranteed.

Client(s): _____
John Smith

Date

Jane Smith

Date

Advisor: _____
Andy Panko

Date

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Client Summary

Prepared for John and Jane Smith

The Family Information Summary report shows your family's basic information.

PERSONAL INFORMATION

123 Main Street
Anytown, NJ 12345

Home Phone: (555) 765-4321

John's Information

E-Mail: johnsmith1960@sampledomain.com
Cell Phone: (555) 123-4567
Date of Birth: 1/1/1960

Jane's Information

E-Mail: janesmith1962@sampledomain.com
Cell Phone: (555) 123-6789
Date of Birth: 2/1/1962

EMPLOYMENT

John's Employment Information

Anytown Public School District

Jane's Employment Information

Law Offices of ABC

CHILDREN

James Smith - 1/1/1982

Janet Stevens - 1/1/1985

GRANDCHILDREN

Jamie Stevens - 1/15/2020

Jared Smith - 6/15/2019

Jason Smith - 8/15/2016

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Goals

Prepared for John and Jane Smith

Retirement:

- John would like to retire from work at age 65, but also consider retiring early at age 62
- Jane would like to retire from work at age 65
- Upon retiring, we would like to travel regularly to visit our grandchildren and take vacations

Charitable Giving:

- It's important for us to continue making \$10,000 annual donations to our favorite charity every year, even throughout retirement

Grandchildrens' College:

- We would like to help contribute to our grandchildrens' college funds

Income Tax Minimization:

- We want to not only minimize taxes for ourselves but also minimize the taxes our children will eventually have to pay upon inheriting our remaining assets

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Assumptions

Prepared for John and Jane Smith

Life Expectancy:

- John and Jane are both assumed to live until age 95

Income:

- John's current wages of \$150,000 are assumed to increase at 1.5% per year until retirement
- Jane's current wages of \$80,000 are assumed to increase at 1.5% per year until retirement
- John's pension will be \$24,000 per year if started when John turns 65. It can be started at age 62 but would then be \$20,000 per year. If John predeceases Jane, Jane will continue to receive the pension for the remainder of her life
- John's Social Security will be \$33,600 per year if started at his Full Retirement Age (66 years and 10 months). Social Security will increase by an assumed Cost of Living Adjustment of 1.5% per year
- Jane's Social Security will be \$18,000 per year if started at her Full Retirement Age (67 years). Social Security will increase by an assumed Cost of Living Adjustment of 1.5% per year

Expenses:

- Total expenses, excluding loan payments, are currently \$100,000 per year. Upon retiring, some expenses are assumed to increase or decrease:
 - Increase:
 - Medical: +\$4,000 per year
 - Travel: +\$10,000 per year
 - Decrease:
 - General living expenses: -\$5,000 per year
- Medical expenses are assumed to increase at 5.0% per year throughout retirement. All other expenses are assumed to increase at 2.4% per year throughout retirement
- The mortgage loan on 123 Main Street has a monthly payment of \$1,500. The loan will be paid off in 10 years
- The car loan on John's car has a monthly payment of \$350. The loan will be paid off in five years

Housing:

- You plan on continuing to live at 123 Main Street for the foreseeable future. The value of the property is assumed to increase at 1.5% per year throughout retirement

Life Insurance:

- John has a whole life policy which will pay \$1,000,000 to Jane upon John's death

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Investments:

- All current investments are summarized in the "Investment Allocations" section of this plan
- Cash is assumed to earn interest of 1.2% per year
- Investments are assumed to grow at the following annual rates:
 - Asset Preservation: 3.8%
 - Income: 5.1%
 - Enhanced Income: 6.5%
 - Growth & Income: 7.3%
 - Growth: 9.0%
 - Aggressive Growth: 9.8%

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Net Worth Summary

As of...

Prepared for John and Jane Smith

ASSETS:	John	Jane	Joint	Total	LIABILITIES:	John	Jane	Joint	Total
NON-QUALIFIED ASSETS:					LONG TERM LIABILITIES:				
<i>Cash Equivalents:</i>					Car Loan - John (\$19,682) -- -- (\$19,682)				
CD - Ally	--	--	\$50,000	\$50,000	Mortgage	--	--	(\$151,843)	(\$151,843)
Checking Account - TD	--	--	\$30,000	\$30,000	Total: Long Term Liabilities	(\$19,682)	\$0	(\$151,843)	(\$171,525)
<i>Insurance Policies:</i>					TOTAL LIABILITIES				
Life Insurance - John	\$50,000	--	--	\$50,000	(\$19,682)	\$0	(\$151,843)	(\$171,525)	
Total: Non-Qualified Assets	\$50,000	--	\$80,000	\$130,000	NET WORTH	\$1,316,757	\$0	\$378,157	\$1,694,914
RETIREMENT ASSETS:									
<i>Qualified Retirement:</i>									
401(k) - Jane	\$306,686	--	--	\$306,686					
401(k) - John	\$836,728	--	--	\$836,728					
IRA - John	\$143,025	--	--	\$143,025					
Total: Retirement Assets	\$1,286,439	--	--	\$1,286,439					
TOTAL LIQUID ASSETS	\$1,336,439	--	\$80,000	\$1,416,439					
REAL ESTATE ASSETS:									
123 Main Street	--	--	\$450,000	\$450,000					
Total: Real Estate Assets	--	--	\$450,000	\$450,000					
TOTAL ASSETS	\$1,336,439	--	\$530,000	\$1,866,439					

TOTAL NET WORTH: \$1,694,914

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Asset Summary

Base Facts as of...

Prepared for John and Jane Smith

The Balance Sheet shows the value of your assets and liabilities, and your net worth.

Assets	John	Jane	Joint - ROS	Total
CD - Ally	--	--	\$50,000	\$50,000
Checking Account - TD	--	--	30,000	30,000
401(k) - Jane	306,686	--	--	306,686
401(k) - John	836,728	--	--	836,728
IRA - John	143,025	--	--	143,025
123 Main Street	--	--	450,000	450,000
Life Insurance - John	50,000	--	--	50,000
Total Assets:	1,336,439	0	530,000	1,866,439
Liabilities	John	Jane	Joint - ROS	Total
Mortgage	--	--	(\$151,843)	(\$151,843)
Car Loan - John	(19,682)	--	--	(19,682)
Total Liabilities:	(19,682)	0	(151,843)	(171,525)
Total Net Worth:	\$1,316,757	\$0	\$378,157	\$1,694,914

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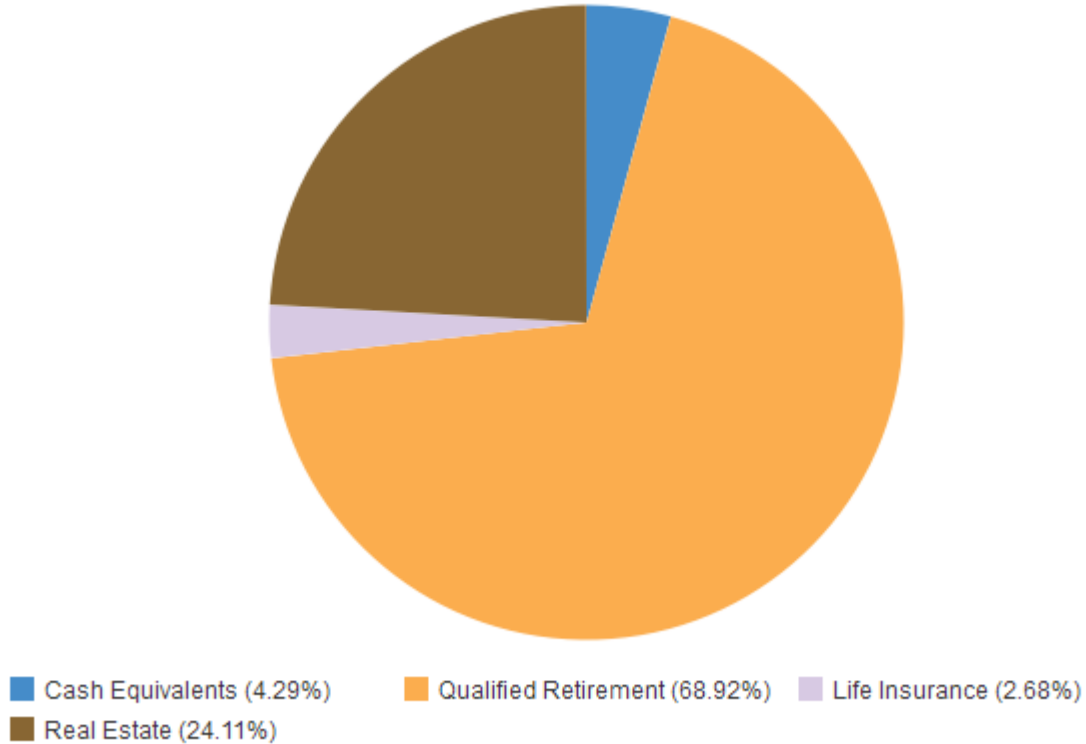
Asset Summary

Base Facts as of...

Prepared for John and Jane Smith

The Balance Sheet shows the value of your assets and liabilities, and your net worth.

Breakdown by Asset Type - Current Year (2020)



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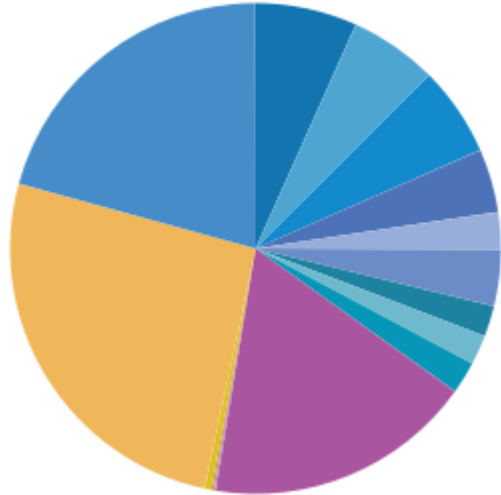
Investment Allocations

As of...

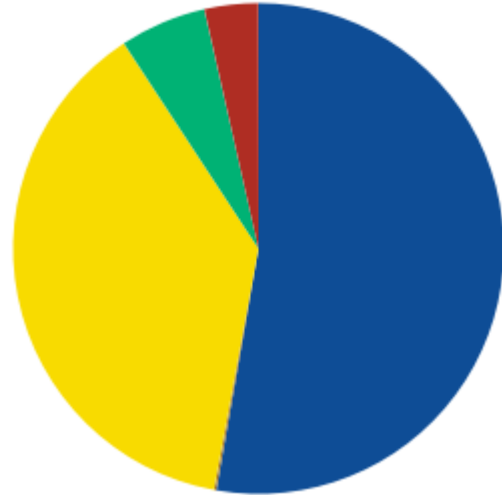
Prepared for John and Jane Smith

The Asset Class Summary report lists your holdings, grouped by asset type and class as of the last update.

All Assets - Asset Classes



All Assets - Asset Types



- | | | | |
|------------------------|--------------------------|--------------------------|----------------------------|
| ■ Large Growth (6.71%) | ■ Large Value (5.79%) | ■ Equities (52.76%) | ■ Tax Exempt Bonds (0.16%) |
| ■ Large Blend (5.94%) | ■ Mid Growth (4.19%) | ■ Taxable Bonds (37.84%) | ■ Cash (5.70%) |
| ■ Mid Value (2.45%) | ■ Mid Blend (3.71%) | ■ Other (3.53%) | |
| ■ Small Growth (2.03%) | ■ Small Value (1.94%) | | |
| ■ Small Blend (2.13%) | ■ International (17.71%) | | |
| ■ Emerg Mkts (0.16%) | ■ Sht Trm Mun (0.01%) | | |
| ■ Int Trm Mun (0.01%) | ■ Long Trm Mun (0.14%) | | |
| ■ Hgh Yld Bnd (0.45%) | ■ Inv Grd Bnd (25.90%) | | |
| ■ Other (20.73%) | | | |

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Investment Allocations

As of...

Prepared for John and Jane Smith

The Asset Class Summary report lists your holdings, grouped by asset type and class as of the last update.

Asset Type	Asset Class	Market Value	% of Type	% of Portfolio
EQUITIES				
	Large-Cap Growth	\$95,073.64	12.72%	6.71%
	Large-Cap Value	81,992.49	10.97	5.79
	Large-Cap Blend	84,192.89	11.27	5.94
	Mid-Cap Growth	59,327.28	7.94	4.19
	Mid-Cap Value	34,679.35	4.64	2.45
	Mid-Cap Blend	52,597.25	7.04	3.71
	Small-Cap Growth	28,741.43	3.85	2.03
	Small-Cap Value	27,517.65	3.68	1.94
	Small-Cap Blend	30,109.29	4.03	2.13
	International	250,905.88	33.57	17.71
	Emerging Markets	2,223.33	0.30	0.16
	Subtotal	747,360.48		52.76
TAX EXEMPT BONDS				
	Short Term Municipal	\$110.71	4.90%	0.01%
	Intermediate Term Municipal	110.71	4.90	0.01
	Long Term Municipal	2,037.21	90.20	0.14
	Subtotal	2,258.62		0.16
TAXABLE BONDS				
	High Yield Bonds	\$6,313.43	1.18%	0.45%
	Investment Grade Bonds	366,817.59	68.44	25.90
	Short Term Bonds	162,863.05	30.39	11.50
	Subtotal	535,994.07		37.84
CASH				
	Cash & Money Market Funds	\$80,760.13	100.00%	5.70%
	Subtotal	80,760.13		5.70
OTHER				
	Investment Real Estate	\$65.70	0.13%	0.00%
	Unclassified	50,000.00	99.87	3.53
	Subtotal	50,065.70		3.53
Total		1,416,439.00		100.00

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Cash Flow Projections (John Retire at 65 vs 62)

Base Facts vs. John Retire at 62 (All Years)

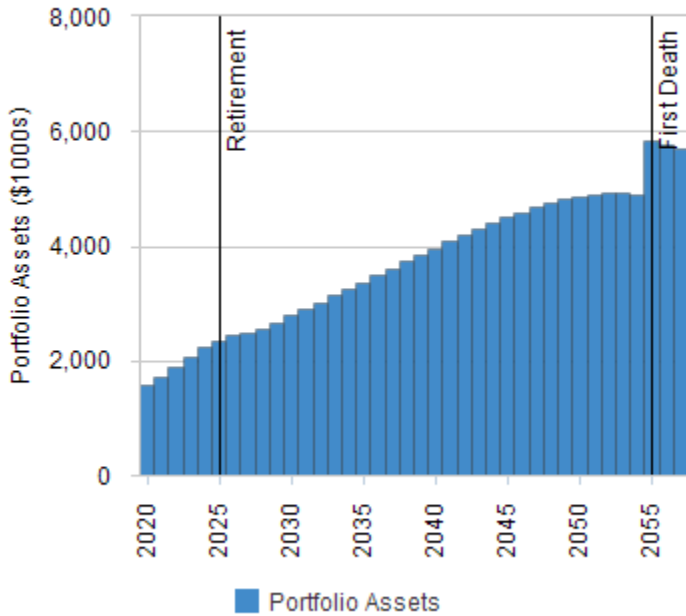
Prepared for John and Jane Smith

The Cash Flow report illustrates your income, savings, expenses, and resulting net cash flow on an annual basis.

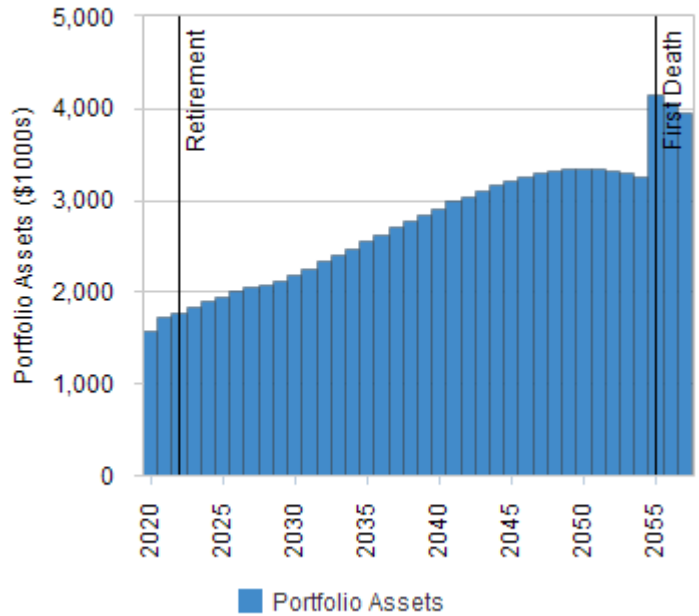
Based upon the levels of income and spending in the *Base Facts*, your portfolio assets will last through at least **2057** (age **97/95**).

Based upon the levels of income and spending in the *John Retire at 62*, your portfolio assets will last through at least **2057** (age **97/95**).

**Portfolio Assets
Base Facts**



**Portfolio Assets
John Retire at 62**



RELEVANT FACTS

John's Retirement: 2025 (65)
Jane's Retirement: 2027 (65)
First Death (John): 2055 (95/93)

LIVING EXPENSES

Current: \$100,000
Retirement: \$109,000
Indexed at: 2.44%
Inflation Rate: 2.44%

RELEVANT FACTS

John's Retirement: 2022 (62)
Jane's Retirement: 2027 (65)
First Death (John): 2055 (95/93)

LIVING EXPENSES

Current: \$100,000
Retirement: \$109,000
Indexed at: 2.44%
Inflation Rate: 2.44%

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Cash Flow Projections (John Retire at 65 vs 62)

Base Facts vs. John Retire at 62 (All Years)

Prepared for John and Jane Smith

The Cash Flow report illustrates your income, savings, expenses, and resulting net cash flow on an annual basis.

Year	Age	Base Facts			John Retire at 62				
		Total Inflows	Total Outflows	Net Cash Flow	Total Portfolio Assets	Total Inflows	Total Outflows	Net Cash Flow	Total Portfolio Assets
2020	60/58	\$230,000	\$173,005	\$56,995	\$1,567,783	\$230,000	\$173,005	\$56,995	\$1,567,783
2021	61/59	233,450	176,377	57,073	1,725,990	233,450	176,377	57,073	1,725,990
2022	62/60	236,952	179,852	57,100	1,891,503	106,418	165,748	(59,330)	1,775,073
2023	63/61	240,506	183,389	57,117	2,064,836	107,654	169,884	(62,230)	1,829,059
2024	64/62	244,114	186,267	57,847	2,247,269	108,909	173,574	(64,665)	1,888,886
2025	65/63	110,183	155,024	(44,841)	2,335,992	110,183	187,626	(77,443)	1,944,097
2026	66/64	117,599	164,885	(47,286)	2,431,896	117,599	183,252	(65,653)	2,015,641
2027	67/65	61,291	152,039	(90,748)	2,494,666	61,291	176,924	(115,633)	2,042,396
2028	68/66	61,850	155,684	(93,834)	2,565,423	61,850	181,249	(119,399)	2,067,125
2029	69/67	81,284	160,964	(79,680)	2,662,211	81,284	186,656	(105,372)	2,107,640
2030	70/68	83,884	153,317	(69,433)	2,781,100	83,884	160,684	(76,800)	2,179,636
2031	71/69	84,782	165,722	(80,940)	2,898,248	84,782	165,720	(80,938)	2,252,701
2032	72/70	196,954	177,773	19,181	3,012,611	171,737	171,119	618	2,326,548
2033	73/71	205,787	183,693	22,094	3,128,880	178,763	176,937	1,826	2,400,798
2034	74/72	215,191	189,899	25,292	3,246,710	186,231	182,659	3,572	2,475,503
2035	75/73	225,201	196,344	28,857	3,365,758	194,169	188,586	5,583	2,550,379
2036	76/74	235,861	203,077	32,784	3,485,578	202,608	194,764	7,844	2,625,055
2037	77/75	246,473	209,933	36,540	3,605,836	211,012	201,068	9,944	2,699,244
2038	78/76	258,511	217,284	41,227	3,725,808	220,519	207,786	12,733	2,772,356
2039	79/77	270,414	224,733	45,681	3,845,052	229,922	214,610	15,312	2,844,023
2040	80/78	282,987	232,523	50,464	3,962,866	239,842	221,736	18,106	2,913,666
2041	81/79	296,262	240,630	55,632	4,078,499	250,305	229,141	21,164	2,980,674
2042	82/80	310,265	249,070	61,195	4,191,101	261,331	236,837	24,494	3,044,359
2043	83/81	325,029	257,877	67,152	4,299,696	272,943	244,839	28,104	3,103,950
2044	84/82	340,579	267,033	73,546	4,403,231	285,162	253,096	32,066	3,158,651
2045	85/83	355,195	276,249	78,946	4,500,831	296,662	261,281	35,381	3,207,910
2046	86/84	370,366	285,890	84,476	4,591,266	308,588	269,759	38,829	3,250,817
2047	87/85	386,076	295,859	90,217	4,673,305	320,929	278,507	42,422	3,286,412
2048	88/86	402,292	306,176	96,116	4,745,593	333,662	287,544	46,118	3,313,633
2049	89/87	418,983	316,768	102,215	4,806,738	346,760	296,852	49,908	3,331,355
2050	90/88	433,178	326,939	106,239	4,855,928	357,933	305,828	52,105	3,338,966
2051	91/89	447,357	337,274	110,083	4,891,859	369,094	314,971	54,123	3,335,428
2052	92/90	461,403	347,802	113,601	4,913,117	380,153	324,312	55,841	3,319,607
2053	93/91	475,174	358,413	116,761	4,918,318	391,001	333,770	57,231	3,290,393
2054	94/92	484,336	367,575	116,761	4,907,536	398,298	342,502	55,796	3,247,461
2055	95/93	1,492,576	376,637	1,115,939	5,829,732	1,404,886	351,238	1,053,648	4,139,939

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Year	Age	Base Facts			John Retire at 62				
		Total Inflows	Total Outflows	Net Cash Flow	Total Portfolio Assets	Total Inflows	Total Outflows	Net Cash Flow	Total Portfolio Assets
2056	96/94	426,345	391,027	35,318	5,772,056	347,052	366,604	(19,552)	4,053,949
2057	97/95	433,608	400,905	32,703	5,697,450	352,793	376,015	(23,222)	3,953,436

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Probability of Success (John Retire at 65)

Base Facts

Prepared for John and Jane Smith

This *Monte Carlo Analysis* runs multiple simulations of your financial plan against future market conditions. The result of introducing random investment volatility to the analysis produces a range of values that demonstrates how changing investment markets may impact your future plans.

The table below shows an upside case, the median case, and a downside case from the 1000 trials.

Case	Percentile	Total Portfolio Assets
Upside (Outperform)	97.5	\$23,192,188
Median (Moderate)	50.0	\$7,037,217
Downside (Underperform)	2.5	\$445,888

This Monte Carlo simulation is successful in **97%** of the trials.

SUMMARY

Upside Case

\$23,192,188

Median Case

\$7,037,217

Downside Case

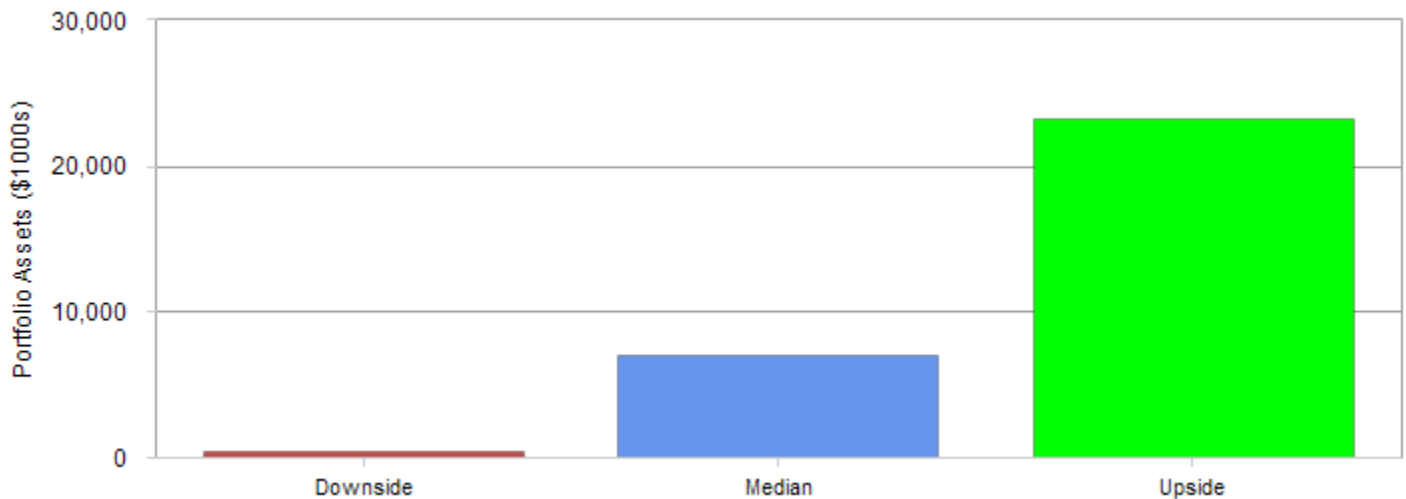
\$445,888

Probability of Success

97%

Portfolio Asset Comparison

The chart below illustrates an upside case (97.5 percentile), the median case (50 percentile), and a downside case (2.5 percentile) from the 1000 trials.



This Monte Carlo analysis illustrates the potential results of your financial plan using up to 1000 randomly generated market returns and volatility called trial runs. In each trial run, the mean and standard deviation of a selected benchmark index for each account or portfolio is used for a randomly chosen year. This hypothetical investment performance is combined with the detailed cash flow and tax calculations for your plan. The trial runs produce a range of potential results and are one way of illustrating and evaluating the statistical probability of your planning strategies.

IMPORTANT: The projections or other information generated by this Monte Carlo simulation regarding the likelihood of various investment outcomes are hypothetical in nature, do not reflect actual investment results and are not guarantees of future results. Results may vary with each use and over time. Calculations are based upon market index and growth rate assumptions in your financial plan. Other investments not considered might have characteristics similar or superior to those analyzed in this report. Refer to the Assumptions Summary and Monte Carlo Assumptions reports for additional assumption details.

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Probability of Success (John Retire at 62)

John Retire at 62

Prepared for John and Jane Smith

This *Monte Carlo Analysis* runs multiple simulations of your financial plan against future market conditions. The result of introducing random investment volatility to the analysis produces a range of values that demonstrates how changing investment markets may impact your future plans.

The table below shows an upside case, the median case, and a downside case from the 1000 trials.

Case	Percentile	Total Portfolio Assets
Upside (Outperform)	97.5	\$19,067,036
Median (Moderate)	50.0	\$4,838,612
Downside (Underperform)	2.5	(\$903,412)

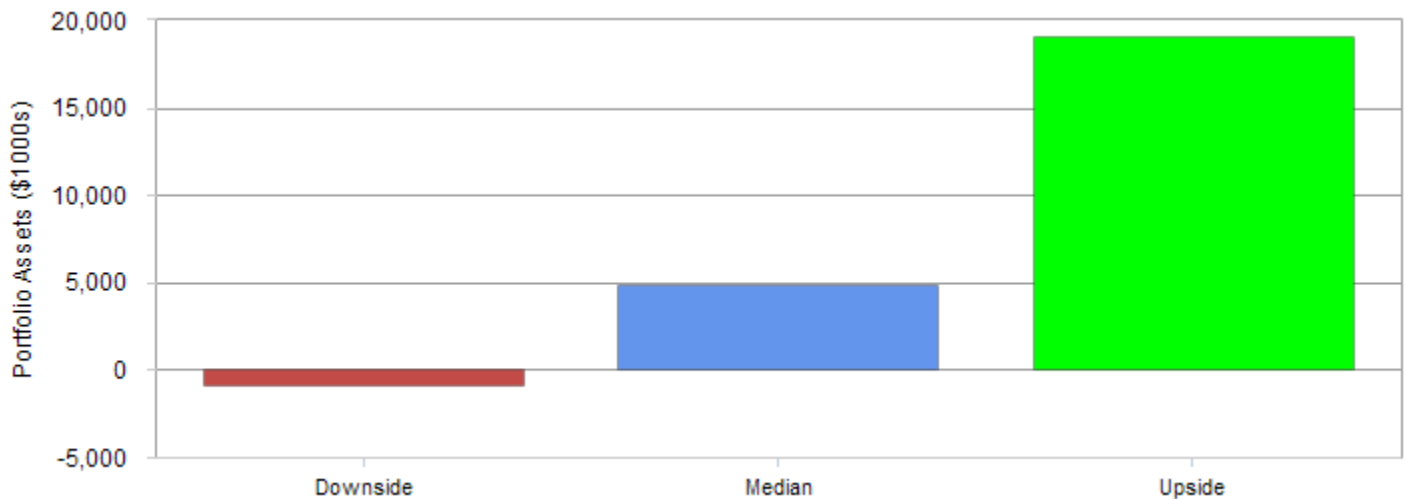
This Monte Carlo simulation is successful in **88%** of the trials.

SUMMARY

Upside Case**\$19,067,036****Median Case****\$4,838,612****Downside Case****(\$903,412)****Probability of Success****88%**

Portfolio Asset Comparison

The chart below illustrates an upside case (97.5 percentile), the median case (50 percentile), and a downside case (2.5 percentile) from the 1000 trials.



This Monte Carlo analysis illustrates the potential results of your financial plan using up to 1000 randomly generated market returns and volatility called trial runs. In each trial run, the mean and standard deviation of a selected benchmark index for each account or portfolio is used for a randomly chosen year. This hypothetical investment performance is combined with the detailed cash flow and tax calculations for your plan. The trial runs produce a range of potential results and are one way of illustrating and evaluating the statistical probability of your planning strategies.

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Recommendations

Prepared for John and Jane Smith

Retirement Ages:

- Both of you can both safely retire at 65
- In order for John to safely retire at 62, some recommendations should be considered. For example, instead of stopping work completely at age 62, consider transitioning into retirement by either working less hours at your current job or doing part-time work elsewhere for a few years

Social Security:

- John should delay starting Social Security until age 70 to maximize not only his lifetime benefit but also the benefit that will be paid to whichever of you live longer. The larger benefit will cover more of your expected expenses with guaranteed lifetime income, which means your financial security will rely less on returns from the stock or bond markets
- Jane should ideally start Social Security at her Full Retirement Age (67 years), but could start upon retiring at 65 if desired

Pension:

- John should start his pension at age 65 as opposed to starting it early at age 62

Gifting & Donations

- Each year, gift money to your children so they can contribute to 529 college savings accounts for your grandchildren. Both of you can currently gift up to \$15,000 per year to each of your children without needing to file a gift tax return
- Consider bunching together multiple years of charitable donations. For example, instead of donating \$10,000 every year, consider donating \$30,000 every three years. This will help you realize larger income tax deductions on the donations

Investments:

- Reallocate your investments from 50% stocks, 40% bonds and 10% cash to 40% stocks, 50% bonds and 10% cash. This will help reduce the overall risk of your investments without foregoing unnecessary amounts of long-term growth
- Consolidate your investment accounts across the various custodians into just one custodian. This will reduce the number of accounts, logins and statements to keep track of. It will also make it easier to eventually track and take Required Minimum Distributions ("RMDs") upon reaching the RMD beginning age of 72
- Consolidate your investment holdings. Your current portfolio has nearly 30 different mutual funds, many of which have overlapping holdings and strategies
- Where possible, change to more cost-effective investments. The annual expenses of most of your funds are 2-3x higher than those of comparable investments

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Income Taxes:

- Consider doing Roth conversions between now and potentially 2026 when the current federal income tax rates and brackets will revert back to less favorable levels. This will not only minimize long-term taxes for you but will also reduce the amount of taxes your beneficiaries will have to pay after inheriting your assets
- Where feasible, invest in ETFs instead of mutual funds in your brokerage account to improve tax-efficiency. Compared to mutual funds, ETFs allow you to better control when you have to realize taxable gains

Housing:

- Consider refinancing your existing mortgage on 123 Main Street. You have about 10 years and \$150,000 of principal remaining on the loan. You can refinance the remaining principal into a new 10 year loan at an interest rate that is potentially 1.0% to 1.5% lower than your current rate. Before making a decision, carefully consider the upfront costs of the refinance

Health Care:

- John's retiree health care benefits, which will also cover Jane, from Anytown Public School District begin when John turns 65. If John were to retire early at 62, private medical insurance will need to be purchased for both of you for three years

Insurance:

- Consider terminating or reducing John's whole life insurance policy. \$1,000,000 of coverage is more than necessary for your goals and stage of life. The amount of premium currently spent to maintain the policy may be better utilized on other items. For example, consider purchasing long-term care insurance to protect your assets against major medical expenses or an umbrella insurance policy to better protect your assets against personal legal claims

Estate Planning:

- Update your current Wills and put in place Powers of Attorney, Advance Medical Directives and Living Wills. These documents will help ensure your wishes are carried out and your family does not experience unnecessary hardship upon your deaths or incapacitations
- Update your beneficiary designations on your insurance policy and retirement accounts to ensure these assets pass to the intended persons

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