



Term insurance can often be the best choice of life insurance protection since it can meet your needs now and fit comfortably within your budget. Term insurance can be used to pay off your mortgage or debts and provide money for your children's education.

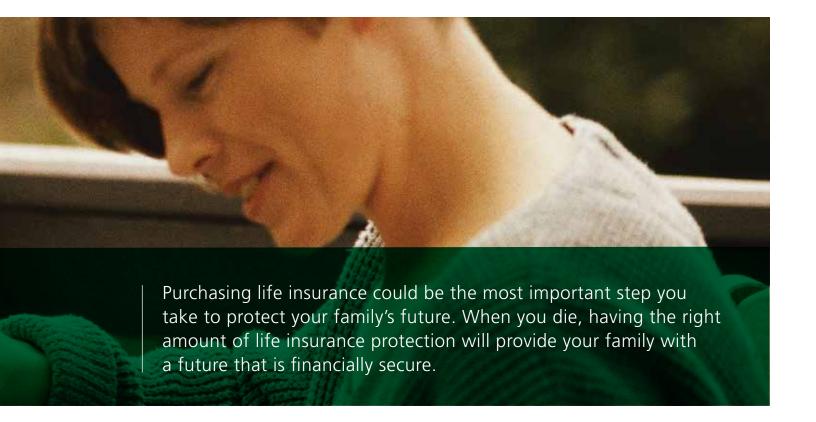
Family Term from Manulife may be the perfect solution to protect you and your family. And, unlike traditional term plans, you save by having one plan to cover your entire family.

Family Term also provides the following benefits: Flexibility to change as your needs change

- Coverage is available for both your temporary and life-time needs in the same plan
- Your coverage can easily be updated as your lifestyle and income change over time
- You can choose the payment option that suits your needs and budget

Easy to understand

- Family Term coverage is straightforward, low-cost insurance
- Your contract is written in plain, easy-to-read language
- Your plan is easy to manage with statements and notices that are clear and concise



Build the plan you need

Family Term provides insurance for the duration you select and your costs remain the same for this period. Coverage can be renewed and future rates are guaranteed.

- Choose one or more of the following life insurance coverages in the same plan to meet your specific needs:
 - -Term-10
 - -Term-20
 - -Term-65
 - -Term-Life

The Healthstyles advantage

At Manulife, we believe that the healthier you are, the less you should pay for your insurance. With our Healthstyles underwriting, we look in greater detail at your health and lifestyle and reward your healthy living with improved rates.

Additional protection

At no extra cost

- Payment for bereavement counselling for your family
- In case of terminal illness, you may be able to obtain an advance on a portion of the death benefit

You can also choose to purchase the following options

- Affordable protection for your children, including the option to purchase new life insurance when they become adults, regardless of their health, as well as critical illness insurance by answering two qualifying questions
- Premiums payable for insurance and rider coverages waived by Manulife Financial if you become disabled
- Coverage for serious injuries or accidental death
- A guarantee that you can purchase life insurance in the future without providing the normally required evidence that you are insurable
- Life insurance coverage for your parents to help you manage estate costs

