



112- 5805 Whittle Road, Mississauga, Ontario L4Z 2J1  
Tel: 905-272-3060 Mario ext 245 Lisa ext 225 Fax: 905-272-5472

## REQUEST FOR GROUP INSURANCE QUOTATION

Please complete all applicable sections of the form. Return the specifications to GroupQuest Benefits Resources Inc. by fax (905) 272-5472

### Client Information

Company Name: \_\_\_\_\_  
Street: \_\_\_\_\_  
City, Province: \_\_\_\_\_  
Number of Employees: \_\_\_\_\_  
Website: \_\_\_\_\_  
Date of Request: \_\_\_\_\_

### Advisor Information

Advisor Name: \_\_\_\_\_  
Company Name: \_\_\_\_\_  
Street: \_\_\_\_\_  
City, Province: \_\_\_\_\_  
Telephone Number: \_\_\_\_\_  
Cell Number: \_\_\_\_\_  
Fax Number: \_\_\_\_\_  
E-mail Address: \_\_\_\_\_

### Advisor Requirements

**A. Plan Design   B. Census Data   C. Claims Experience\*   D. Rate History\***

\*A minimum of 2 (preferably 3) years of rates and experience is required if the client has current insurance coverage.

## REQUEST FOR QUOTATION

Please provide any information about your client. Any important details will assist in the underwriting process.

### Client Questions

Please complete the following questions:

1. Nature of business; please provide specific details: \_\_\_\_\_  
\_\_\_\_\_
2. Number of years in business: \_\_\_\_\_
3. Are there any seasonal or contract employees? Yes  No   
If yes, please specify: \_\_\_\_\_
4. Are 50% or more of the employees from the same family? Yes  No   
If yes, please indicate relationship and if they reside in the same household. \_\_\_\_\_  
\_\_\_\_\_
5. Are all employees and owners covered by Workers Compensation (WSIB)? Yes  No
6. Premium contribution basis: Employer Pays \_\_\_\_\_ % Employee Pays \_\_\_\_\_ %  
(The employer is required to pay a minimum of 50%)
7. Are there any disabled employees? Yes  No   
If yes, please complete the following chart in full (the notes area at the end may also be used):

Employee Name	Occupation	Date of Disability	Nature of Disability	Prognosis	Life Waiver Approved ?

8. Are they currently insured? Yes  No  If yes please indicate the following:  
**Current Carrier:** \_\_\_\_\_ **# of years with carrier** \_\_\_\_\_ (max 2 insurers in the past 5 years) **Renewal Date:** \_\_\_\_\_
9. Are benefits being quoted the same as their current plan? Yes  No  If not, explain why:  
\_\_\_\_\_
10. Experience and rates provided? Yes  No  Please include the most current month and a minimum of two years (preferably three).

# Plan Design

**Plan Design:**

**Class A:** \_\_\_\_\_

**Life**

Flat Amount:  \$25,000  \$50,000  
 \$100,000  other \$ \_\_\_\_\_

Multiple of Salary:  1X  2X  other \$ \_\_\_\_\_

Maximum:  highest  other \$ \_\_\_\_\_

**Optional Life**

Yes  No

**Dependent Life**

Yes  No

Spousal Amount:  \$5,000  \$10,000  
 \$20,000  other \$ \_\_\_\_\_

Child amount: 50% of spouse

**AD&D**

Yes  No

Amount:  Same as Life  other \$ \_\_\_\_\_

**Short Term Disability:**

Yes  No

**Benefit Amount:**

Non taxable: (100% employee paid)  
 50  60  66.66%

Taxable: (100% employer paid)  
 50  60  66.66%  
 70  75%

Flat amount: \$ \_\_\_\_\_

Maximum:  highest  other \$ \_\_\_\_\_

Accident waiting period:  1  4  8  15 Days

Sickness waiting period:  4  8  15 Days

First day hospital:  Yes  No

Benefit period:  15  17  26 weeks

**Long Term Disability**

Yes  No

**Benefit Amount:**

Non taxable: (100% employee paid)  
 50  60  66.66%

Taxable: (100% employer paid)  
 50  60  66.66%  
 70  75%

Graded formula:  60% of 1<sup>st</sup> \$2,500, 50% of next \$2,500, 40% of balance

Flat amount: \$ \_\_\_\_\_

Maximum: \$ \_\_\_\_\_

Disability definition  2 yr own occ.  any occupation

Waiting period  90  120  180 days

Benefit period:  2 yrs  to age 65

Benefit offset  primary  full

Cola:  0%  2%  3%  4%

**Alternate or Class B:** \_\_\_\_\_

**Life**

Flat Amount:  \$25,000  \$50,000  
 \$100,000  other \$ \_\_\_\_\_

Multiple of Salary:  1X  2X  other \$ \_\_\_\_\_

Maximum:  highest  other \$ \_\_\_\_\_

**Optional Life**

Yes  No

**Dependent Life**

Yes  No

Spousal Amount:  \$5,000  \$10,000  
 \$20,000  other \$ \_\_\_\_\_

Child amount: 50% of spouse

**AD&D**

Yes  No

Amount:  Same as Life  other \$ \_\_\_\_\_

**Short Term Disability**

Yes  No

**Benefit Amount:**

Non taxable: (100% employee paid)  
 50  60  66.66%

Taxable: (100% employer paid)  
 50  60  66.66%  
 70  75%

Flat amount: \$ \_\_\_\_\_

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Accident waiting period:  1  4  8  15 Days

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Benefit period:  2 yrs  to age 65

Benefit offset  primary  full

Cola:  0%  2%  3%  4%

# Plan Design

**Plan Design:**

**Class A:** \_\_\_\_\_

**Extended Health Care**

Yes  No

**Major Medical:**

Annual deductible \$:  none  25/25  25/50  
 50/50  50/100  100/200

Reimbursement:  70%  80%  90%  
 100%  other \_\_\_\_\_%

Paramedical maximum:  \$300  \$500  \$750  
 other \$ \_\_\_\_\_  combined max.

Paramedical coinsurance:  70%  80%  100%

Hospital room:  semi-private  private

Hospital reimbursement:  70%  80%  100%

**Drugs:**

Drug card:  Yes  No

Prescription deductible:  \$0  \$2.00  \$5.00  \$10.00  
 dispensing fee  other \$ \_\_\_\_\_

Dispensing fee cap:  \$0  \$5.00  \$7.00  
 \$10.00  other \$ \_\_\_\_\_

Reimbursement:  70%  80%  90%  
 100%  other \_\_\_\_\_%

Per person maximum:  unlimited  other \$ \_\_\_\_\_

**Other options:**

Smoking cessation  Yes  No

Fertility  Yes  No

Vision care  none  \$100  \$200

(per 2 years- 100%)  \$300  other \$ \_\_\_\_\_

**Dental**

Yes  No

Annual deductible \$:  none  25/25  25/50  
 50/50  50/100  100/200

**Basic & Preventative:**

Reimbursement:  70%  80%  90%  
 100%  other \_\_\_\_\_%

Recall:  5  6  9  12 months

Annual maximum:  \$750  \$1,000  \$1,500  
 \$2,000  other \$ \_\_\_\_\_

**Major:**  Yes  No (5 employee min)

Reimbursement:  50%  80%  other \_\_\_\_\_%

Annual maximum:  \$1,000  \$1,500  \$2,000  
 \$2,500  other \$ \_\_\_\_\_

combined max with basic & prev.

**Orthodontics:**  Yes  No (10 employee min)

Benefit  children only

children and adult

Reimbursement:  50%  60%  other \_\_\_\_\_%

**Alternate or Class B:** \_\_\_\_\_

**Extended Health Care**

Yes  No

**Major Medical:**

Deductible \$:  none  25/25  25/50  
 50/50  50/100  100/200

Reimbursement:  70%  80%  90%  
 100%  other \_\_\_\_\_%

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