ORGANIZE.
ANALYZE.
PLAN.

Go confidently in the direction of your dreams. Live the life you have imagined.

- HENRY DAVID THOREAU

WHO WE ARE

We Are Your Financial Advocate

We take the time to understand what you want out of life – for yourself and for your family.

We employ a comprehensive planning approach combined with sophisticated technology designed to optimize your results and help achieve your financial goals.

We have years of experience collaborating with clients like you. We believe your financial information should be organized, up to date, easy to understand and accessible to you whenever you want, from wherever you are.

We understand that unexpected events and life changes can impact your dreams. We monitor and track your progress every day and adjust your financial plans along the way.

As your financial advocate, your success is our success.

Our Planning Process Can Help You Achieve Your Financial Dreams

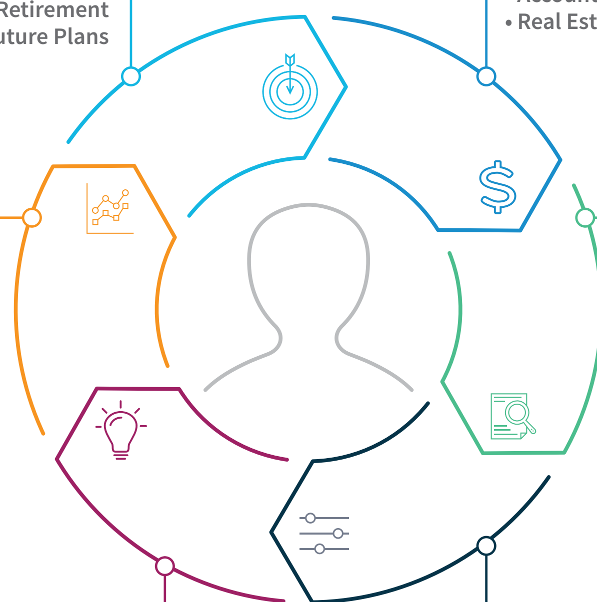
We start by helping you identify your goals and evaluate where you are relative to those goals.

We evaluate your options and recommend strategies to help you get you where you want to be.

We don't stop there. We help you implement the recommendations. Then, we continually monitor your financial situation to ensure you remain on track to achieve your financial dreams.

Your goals remain the centerpiece of our recommendations and strategies.

WHAT WE DO



PROJECT YOUR GOALS

Where you want to be

- Education
- Retirement
- Future Plans

EVALUATE ASSETS

What you have

- Investments
- Accounts
- Real Estate

MONITOR PLAN

Optimize to achieve goals

- Performance Thresholds
- Automated Alarms
- Periodic Evaluation

PERFORM GAP ANALYSIS

What you need

- Managing Cash Flow
- Insurance
- Asset Allocation
- Savings Plans
- Tax Strategies
- Annuities Options
- Risk Tolerance

IMPLEMENT STRATEGIES

Activate the plan

- Asset Allocation
- Tax Strategies
- Estate Planning Techniques

PROVIDE OPTIONS

How to get there

- Detailed Recommendations
- Comprehensive Written Report
- Private Financial Web Page

HOW WE DO IT

We take a comprehensive view of your complete financial picture to develop a deeper understanding of what is required to achieve your goals.

Complete Financial Picture
We link all your financial accounts for a complete and up-to-date view of your financial situation. Our analysis and recommendations are comprehensive and reflect current market conditions.

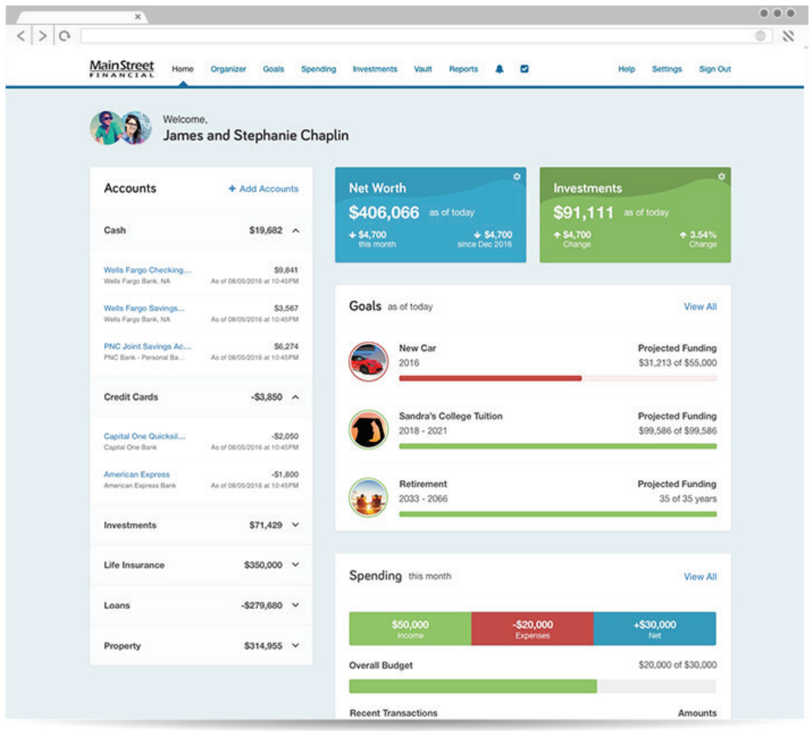
Monitor Progress
With a daily snapshot of your progress, we can alert and remind you of financial factors that may impact your ability to achieve your goals. This relieves you of organizational burden, allowing you to focus your energies on what matters most in your life.

Increased Collaboration
Our wealth management system provides both you and our team with a secure view of your financial progress. We can collaborate with you online at anytime, no matter where you are.

WHAT WE PROVIDE

We make your life easier by providing unique services for staying organized, updated and prepared.

Personal Financial Website



Organizer
Connect all your accounts for a consolidated view of your entire financial picture.

Track Spending
Know how much you're spending, and where.

Investments
Interactive charts and detailed views help monitor all your accounts.

Screen Sharing
Join a screen sharing session quickly and easily for interactive planning anytime, anywhere.

Budgeting Tools
Set budgets to help reach your savings goals.

Mobile
A complete financial picture available on your smart phone.

Vault
Safely store your most important financial documents, accessible 24/7.

Goals
See if you're on target to reach your most important goals.

STEP TOWARDS YOUR DREAMS

Please complete this Client Questionnaire so we can begin to organize, analyze and help you prepare for your financial journey.

Once you have completed the Client Questionnaire, please detach, mail, or fax it back to us prior to our next appointment.

Next Appointment

Date: ______________________________

Time: ______________________________

Place: ______________________________

Client Data

Client Name:	Date of Birth: / /	US Citizen: Y N
Spouse Name:	Date of Birth: / /	US Citizen: Y N
Address:		
City:	State:	Zip:
Home Phone:	Fax:	
Client Cell Phone:	Spouse Cell Phone:	
Client Email:		

Family Data

Children	Date of Birth	Marital Status
	/ /	S M Div Sep
	/ /	S M Div Sep
	/ /	S M Div Sep

Property

Real Estate/ Personal	Current Value	Tax Basis	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner

Investments

Type/Institution Name	Current Value	Tax Basis	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner

STEP TOWARDS YOUR DREAMS

Retirement

Type/ Institution Name	Current Value	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner	Beneficiary	Employee Contribution	Employer Contribution

Business Assets

Business Name	Base Value	Tax Basis	Pre-Retire Gross Growth	Post-Retire Gross Growth	Owner	Business Type

Insurance

	Life 1	Life 2
Policy Number		
Institution Name		
Purchase Date		
Policy Type		
Person Insured		
Owner		
Beneficiary		
Death Benefit		
Cash Value		
Cash Value Growth Rate		
Annual Premium		
Premium Term		
Premium Payer		
Reinvested At		

	Long Term Care	Disability
Policy Number		
Institution Name		
Purchase Date		
Insured		
Benefit Amount		
Owner		
Annual Premium		
Premium Term		
Premium Payer		
Elimination Period		
Benefit Period		
COLA		

Liability

Mortgage/Loans	Institution Name	Current Balance	As of Date	Interest Rate	Loan Term

Salary/Bonus and Social Security

	Annual Amount	Indexed At	Owner	Starts	Ends
Salary/Bonus					
Salary/Bonus					
Social Security					

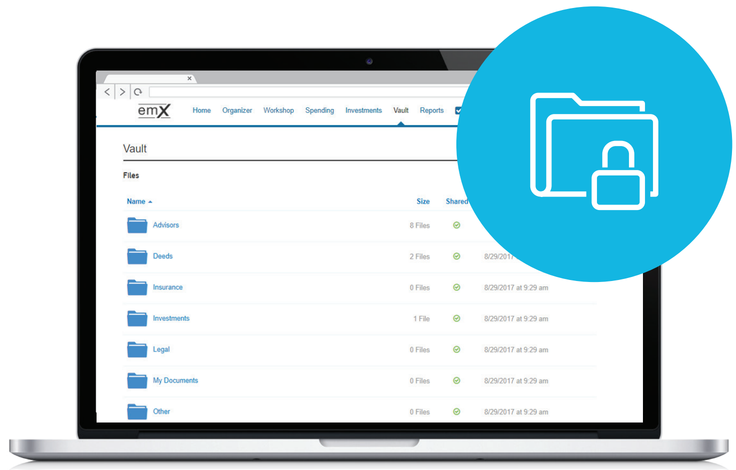
Expenses

Current	Semi-Retirement	Retirement	Advanced Years	Desired Income in the Event of Death:	
				Client's Death	Spouse's Death

PROTECT YOUR IMPORTANT DOCUMENTS

Vault Checklist

With unlimited secure document storage, you can organize and protect your most important documents. Review the checklist below and start adding to your Vault today!



LEGAL DOCUMENTS

- ☐ Wills
- ☐ Deeds
- ☐ Revocable & Irrevocable Trusts
- ☐ Power of Attorney
- ☐ Codicils (Supplements made to a Will)
- ☐ Living Wills/Health Directives
- ☐ Prenuptial Agreements
- ☐ Buy/Sell Agreements
- ☐ Contracts

BENEFITS

- ☐ Social Security Info
- ☐ Veteran's Administration Info
- ☐ Employment Benefits

INSURANCE POLICIES

- ☐ (Life, LTD, Disability, Medical, Car, Property)

BANK & INVESTMENT STATEMENTS

- ☐ Pensions, IRAs, Annuities, etc.
- ☐ Investment Accounts
- ☐ Stock Options/Certificates

LIABILITIES

- ☐ List of Credit Cards with Contact Information
- ☐ Mortgages
- ☐ Loans

TAXES

- ☐ Tax Returns
- ☐ W-2 Forms

IDENTIFICATION

- ☐ Birth Certificates
- ☐ Drivers Licenses
- ☐ Passports
- ☐ Social Security Cards

FAMILY

- ☐ Adoption Papers
- ☐ Medical Records
- ☐ Marriage License
- ☐ Pictures
- ☐ Audio Files
- ☐ Video Clips

PROPERTY

- ☐ Titles to Homes, Autos, Boats, etc.
- ☐ Warranties

What you leave behind is not what is engraved in stone monuments, but what is woven into the lives of others.

- PERICLES