

**Annual Client Service Calendar**

JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
Review Prior Year Goals & Action Items Look Back	Salary Benchmark	Check Credit Report Equifax	File Tax Return	Review W-4 Update Withholding	Student Loan Review
Update Goals & Financial Planning Projections Look Forward	Gather Tax Documents 1099s Released		Qualified Retirement Account Contributions IRA, Roth IRA, SEP	Upload Completed Tax Return to Client Portal Federal, State, Schedules, Vouchers	Budget & Cash Flow Review
Values Discussion & Tools	Schedule Appointment w/ CPA		Values Discussion & Tools		
Rebalance 401(k) & Investment Accounts			Rebalance 401K & Investment Accounts		
Winter Progress Check In			Spring Progress Check In		
RECURRING					
Email Clients Monthly Summary	Email Clients Monthly Summary	Email Clients Monthly Summary	Email Clients Monthly Summary	Email Clients Monthly Summary	Email Clients Monthly Summary

LEGEND	Financial Planning	Income Tax Planning	Investment Planning	Meeting/ Contact	Life Planning
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JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
Mortgage Analysis / Homebuyer Education	Check Credit Report <i>TransUnion</i>	Roth Conversion & Rollover Opportunities	Employee Benefits Review Open Enrollment	Use it or Lose it FSA	Check Credit Report <i>Experian</i>
Values Discussion & Tools	Estate Planning Review Beneficiaries, Will, AMD, POA	Capital Gain and Loss Harvesting	Extension Filing Deadline	Budget & Cash Flow Review	401(k)/403(b)/457 Deferral Review
Rebalance 401(k) & Investment Accounts	Career Development		Values Discussion & Tools	End-Of-Year Tax Planning Review	Review 401(k) Fund Menu
Summer Progress Check In			Rebalance 401(k) & Investment Accounts	Charitable Giving Cash, Stock or Payroll	
			Fall Progress Check In		
RECURRING					
Email Clients Monthly Summary	Email Clients Monthly Summary	Email Clients Monthly Summary	Email Clients Monthly Summary	Email Clients Monthly Summary	Email Clients Monthly Summary

LEGEND	Financial Planning	Income Tax Planning	Investment Planning	Meeting/ Contact	Life Planning
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