

1 General information

In accordance with securities regulations, all securities-related business carried on by your advisor must be conducted through Manulife Securities Investment Services Inc. ("Manulife Securities"), which is a dealer member of the Mutual Fund Dealers Association ("MFDA"). In his or her capacity as an advisor of Manulife Securities and a registrant of the MFDA, your advisor can offer a selection of approved products and services including:

- Mutual Funds;
- Government of Canada and Canadian provincial government bonds;
- Pooled funds and alternative investment funds (for qualified investors only);
- High interest savings accounts, GICs and principal-protected notes (PPNs);
- Registered plans (RRSPs, RRIAs, TFSA, RESPs and all types of locked-in plans); and
- Fee-based accounts (our Premier Investment Program).

All other products and services offered to you by your advisor are activities that are outside of your advisor's association with Manulife Securities and outside of his or her registration with the MFDA, sponsored by Manulife Securities.

2 Outside activities information

Your advisor may be involved in an activity or offer products and services that are unrelated to the business of Manulife Securities. These are referred to as "outside activities" and include any activity for which the advisor receives or expects payment, compensation, consideration or any other benefit, either directly or indirectly. Outside activities also include any position of influence or an officer, director or other equivalent position held by an advisor. The most common outside activities for advisors are the sale of life insurance and segregated funds and the preparation of tax returns.

Your advisor may only engage in an outside activity if the activity is permitted and has been pre-approved by Manulife Securities. Manulife Securities also conducts periodic reviews of your advisor's outside activities to ensure compliance with securities regulation.

This document is being provided to you to ensure that you are aware that, in addition to his or her MFDA registration, your advisor may also hold a license with, and be regulated by, a regulator other than MFDA, or involved in an unregulated outside activity. It is also important that you understand that:

- your advisor's outside activities are not business of Manulife Securities;
- Manulife Securities makes no representations or warranties, and assumes no liability in connection with your advisor's outside activities;
- any trade name disclosed on page 2 is not a registered trade name of Manulife Securities;
- you may be dealing with more than one legal entity, corporation, trade name, partnership, sole proprietorship or association depending on the products or services offered;
- the remuneration earned by your advisor may vary depending on the products and services purchased; and
- your personal information cannot be shared without your prior written consent or as required by regulation.

Your advisor may need to provide supplementary information to you (in addition to this form) about any outside activity, including:

- a description of the outside activity, including the product, service, company, organization or other entity and your advisor's relationship to it; and
- disclosure of any potential conflict of interest, including compensation from the activity, that may affect your relationship with your advisor or Manulife Securities.

Conflicts of interest related to outside activities

To manage conflicts of interest, Manulife Securities has policies and procedures in place to protect the interests of our clients and to fulfill our obligations to our clients. We consider issues relating to existing or potential conflicts of interest prior to approving the outside activities of our advisors. Any potential material conflict of interest relating to your advisor's outside activities (including a conflict of interest that may affect your relationship with your advisor or Manulife Securities) which cannot be resolved, will be disclosed to you when it arises.

3 Disclosure information

Your advisor may recommend the following products or services to you that are not sold on behalf of Manulife Securities.

Insurance

I am licensed to sell insurance and I am contracted to sell insurance products offered by the following Insurance Companies:

GICs Name of broker:

Financial planning offered through:

Consulting services offered through:

Directorship

Income tax preparation offered through:

Bookkeeping services offered through:

Other (please specify):

Trade name

4 Account holder(s) acknowledgement

By signing below, you acknowledge that you have read, understood and received a copy of this *Disclosure of Outside Activities*.

Signature of account holder		Signature of joint account holder (if applicable)	
Name of account holder	Date (mm/dd/yyyy)	Name of joint account holder (if applicable)	Date (mm/dd/yyyy)

5 Advisor acknowledgement

Signature of Manulife Securities Advisor	Date (mm/dd/yyyy)	Name of Manulife Securities Advisor	Representative code
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