

WHAT YOU CAN EXPECT



Guiding
You Toward
Financial
Security

You will receive comprehensive, personalized service from a true team, dedicated to serving your best interests.



CLIENT FACING

ONBOARDING

- INTRODUCTORY MEETING
- UNDERSTAND YOUR GOALS AND TIME FRAME
- DISCUSS YOUR TOLERANCE FOR RISK
- REVIEW YOUR FINANCIAL RESOURCES
- SIGN ADVISORY AGREEMENT
- AGREE UPON CUSTOMIZED INVESTMENT STRATEGY

ONGOING

- AVAILABLE FOR ALL FINANCIAL QUESTIONS
- DAILY**
- PERSONALLY ANSWER PHONE CALLS AND EMAILS
- CLIENT SERVICE AVAILABILITY

WEEKLY

- CLIENT EDUCATIONAL MATERIAL: *RESPONSIBLE GUIDANCE*
- QUARTERLY**
- QUARTERLY CLIENT REVIEW MEETINGS
- NEWSLETTER
- RECEIVE PORTFOLIO STATEMENTS
- EDUCATIONAL WEBINAR SERIES

BI- ANNUALLY

- CLIENT EDUCATION & APPRECIATION EVENTS

ANNUALLY

- REQUIRED MINIMUM DISTRIBUTIONS (RMD)
- YEAR-END TAX PLANNING AND REPORTING
- MEDICARE ANALYSIS



BEHIND THE SCENES

ONBOARDING

- DEVELOP A PRELIMINARY FINANCIAL PLAN
- OPEN ACCOUNTS AND COMPLETE TRANSFERS
- IMPLEMENT INVESTMENT STRATEGY

ONGOING

- MONITOR YOUR FINANCIAL PLAN AND REVISE
- PORTFOLIO REVIEW AND REBALANCING
- REGULATORY COMPLIANCE REVIEW/DUE DILIGENCE
- TECHNOLOGY ADVANCEMENT
- GLOBAL ECONOMIC DATA ANALYSIS

DAILY

- PORTFOLIO MONITORING AND MARKET ANALYSIS

WEEKLY

- INVESTMENT COMMITTEE MEETINGS
- COMPLETE FOLLOW-UP TASKS
- RESEARCH, PLAN AND PREPARE EDUCATIONAL CONTENT

QUARTERLY

- ADVISOR CONTINUING EDUCATION

ANNUALLY

- TAX LOSS HARVESTING