SELECTPATH
THE RIGHT PATH®

YOUR ADVISORY TEAM

John Sabourin

Individuals and businesses obtain financial advice from an experienced team guided by John Sabourin, Partner of Selectpath. John and his team are dedicated to ensuring clients receive comprehensive financial advice and first class service.

John Sabourin, CFP, FLMI

PARTNER, CERTIFIED FINANCIAL PLANNER

John is a founding partner of Selectpath. He started his career in the financial services industry in 1990. Prior to establishing himself as an independent financial advisor, John worked for seven years for one of Canada's largest financial service providers.

SPECIALTIES:

John's training and experience have led in a natural focus on financial planning advice for business owners and retirees, with a particular emphasis on wealth preservation and management. Other areas of expertise include financial planning, needs assessment, investment management, insurance, retirement planning, estate and basic tax planning.

COMMUNITY & FAMILY

John is a certified hockey coach, active in the Oakridge Aeros minor league system. He is married to Pam and has three children, Patrick, Megan and Joseph.

DEGREES & DESIGNATIONS:

- Bachelor of Arts, University of Western Ontario
- Bachelor of Commerce, University of Windsor
- Professional Credential of Certified Financial Planner (CFP)
- Fellow of the Life Management Institute (FLMI)

INDUSTRY ASSOCIATIONS:

John is a member in good standing of the following professional organizations, and subscribes to their respective codes of ethics and standards of conduct:

- Advocis – The Financial Advisors Association of Canada
- Financial Planners Standards Council (FPSC)
- Family Enterprise Exchange (FEX)
- Past Member, Manulife Wealth Management Retail Advisory Board
- Canadian Institute of Financial Planners (CIFP)

Tanya Cahill

CLIENT SERVICE REPRESENTATIVE

Laurie McKillop
ACS, AIAA

CLIENT SERVICE REPRESENTATIVE

Kenneth Coombs
B.A, B.Comm, CFP, CHS

CERTIFIED FINANCIAL PLANNER

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SELECTPATH
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OUR APPROACH TO
Financial Planning

Working Together

HOW YOU CHOOSE TO WORK WITH A SELECTPATH ADVISOR IS UP TO YOU.

Selectpath Advisors are experienced and educated professionals dedicated to finding the best solutions for each of our unique clients. But before we begin working with clients, we clearly communicate how we might work together. It's important that we establish expectations and roles for each involved.

At Selectpath, we understand that each of our clients is different. They have unique situations, aptitudes and varied degrees of readiness when considering working with or changing financial advisors. We welcome you to choose how you wish to engage our services, in a way that fits your unique situation.

We are not tied to any one investment product or company. Because we provide a vast array of different products from a number of quality companies, we can recommend the financial instruments that best fit your goals.

Our firm of professionally qualified financial advisors and exceptional support staff will explore the best strategies for helping you achieve success and security. We promise to guide you through a financial planning process that's right for you—Selectpath will put you on *The RIGHT Path®*.

INVESTMENT MANAGEMENT

- GICs, Segregated Funds, Annuities
- Banking Products including High Yield Bank Accounts, Investment Loans

TAX PLANNING SERVICES

- Tax Free Savings Accounts
- Registered Retirement Savings Plans, Registered Retirement Income Funds, Life Income Funds
- Individual Pension Plans
- Registered Education Savings Plans
- Tax Sheltered Life Insurance
- Group Retirement Plans

THROUGH MANULIFE SECURITIES WE PROVIDE:

- Access to mutual funds and investment products from over 70 different companies
- Registered and non-registered accounts to hold investments
- Principle Protected Notes

INSURANCE & LIVING BENEFITS

- Estate Conservation
- Family Protection including Mortgage Insurance
- Business Protection including Key Person, Buy-Sell, Succession Planning
- Critical Illness and Long Term Care
- Individual Long Term Disability
- Owner-Executive Disability Carve-Outs and WSIB Alternatives
- Individual and Group Health and Dental Insurance
- Out of Country Medical Coverage

Manulife Securities
INVESTMENT SERVICES INC.

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