

Financial Planning • Employee Benefits • Wealth Management

Advisory Fee Schedule

Consulting Basis

Clients electing ad hoc consulting will meet with firm advisor(s) to discuss financial planning issues. This face-to-face meeting is approximately one hour. A written follow-up of discussion topics addressed during the meeting would be provided, including specific recommendations, as appropriate. Implementation of recommended planning action items, supervision of assets and monitoring of financial assets remain under client control.

Fixed Consulting Fee - \$750

Formal Financial Plan

As a separate service or in conjunction with consulting or ongoing wealth management options, a formal written financial plan can be provided. The firm would meet with you to identify priorities and work together to develop strategies for achieving stated goals. Review and discussion of the financial plan involves 1.5-2 hours meeting time.

Comprehensive Financial Planning - Financial planning is a critical process to work through with a Certified Financial Planner® to gain insight into the client's full financial picture. As Fiduciary advisors, we believe competent and informed investment decisions must take into account many factors that comprise an investor's full financial profile, including tax, estate planning, insurance, prior experiences, time horizon, specific family circumstances and ultimate financial goals. A financial plan built holistically provides an all-purpose tool that enables planner and client, working together, to make better financial decisions because each individual decision is made within the context of the full picture. Comprehensive financial planning covers the initial meeting, the meeting to review the plan and a 6-month time-frame to allow for 1 follow-up review discussion.

The comprehensive planning fee is based on scope of work and ranges from \$2,500 - \$8,500.

Ongoing Financial Planning/Wealth Management

Advisory fee for ongoing Financial Planning/Wealth Management services encompasses a holistic, ongoing relationship whereby the firm works with clients through initial and necessary adjustments to their financial plans, investment allocations, insurance needs, helping to coordinate estate and tax planning. The advisory fee will be charged as a fixed dollar fee.

This annual planning/wealth management fee will typically range from \$2,500 to \$30,000 depending on the particular deliverables selected and, on the nature/complexity of each client's circumstances. There is a minimum annual fee of \$2,500 for ongoing Financial Planning/Wealth Management services.

Fixed Annual Fee - \$2,500 - \$30,000