

# Cordis Financial, LLC FORM CRS

June 26, 2020

Cordis Financial, LLC is registered with the Securities and Exchange Commission as an investment adviser and, as such, we provide advisory services rather than brokerage services. Brokerage and investment advisory services and fees differ and it is important for you, our client, to understand the differences. Additionally, free and simple tools are available to research firms and financial professionals at <a href="Investor.gov/CRS">Investor.gov/CRS</a>, which also provides educational materials about broker-dealers, investment advisers, and investing. This document is a summary of the services and fees we offer to "retail" investors, which are natural persons who seek or receive services primarily for personal, family, or household purposes.

#### What investment services and advice can you provide me?

We offer the following investment advisory services to retail investors: **Financial Planning Services and Investment Management Services.** Detailed information regarding our services, fees and other disclosures can be found in our Form ADV Part 2A Brochure Items 4, 7, and 8 here: https://adviserinfo.sec.gov/firm/summary/294766.

<u>Account Monitoring</u>: If you open an investment account with our firm, as part of our standard service we will monitor your investments on a regular/ongoing basis.

<u>Investment Authority</u>: We manage investment accounts on a *discretionary* basis whereby **we** *will decide* which investments to buy or sell for your account. You may limit our discretionary authority (for example, limiting the types of securities that can be purchased or sold for your account) by providing our firm with your restrictions and guidelines.

<u>Investment Offerings:</u> We provide advice on various types of investments. Our services are not limited to a specific type of investment or product.

Account Minimums and Requirements: In general, we do not require a minimum dollar amount to open and maintain an advisory account. However, we have the right to terminate your account if it falls below a minimum size which, in our sole opinion, is too small to manage effectively.

#### **Key Questions to Ask**

Given my financial situation, should I choose an investment advisory service? Why or Why Not? How will you choose investments to recommend to me?

What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

#### What fees will I pay?

The following summarizes the principal fees and costs associated with engaging our firm for investment advisory services. For detailed information, refer to our Form ADV Part 2A Brochure Items 5 and 6 here: https://adviserinfo.sec.gov/firm/summary/294766.

- Asset Based Fees Payable quarterly in arrears. Since the fees we receive are asset-based (i.e. based on the value of your account), we have an incentive to increase your account value which creates a conflict especially for those accounts holding illiquid or hard-to-value assets; and
- Fixed Fees Payable as invoiced.

Examples of the most common fees and costs that may be applicable to our clients are:

- Custodian fees;
- Transaction charges when purchasing or selling securities; and
- Other product-level fees associated with your investments.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

### **Key Questions to Ask**

Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?

## What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means.

• Our revenue is derived from asset-based fees, so we have an incentive to grow your account as much as possible.

Refer to our Form ADV Part 2A Brochure here: <a href="https://adviserinfo.sec.gov/firm/summary/294766">https://adviserinfo.sec.gov/firm/summary/294766</a> to help you understand what conflicts exist.

#### **Key Questions to Ask**

How might your conflicts of interest affect me, and how will you address them?

### How do your financial professionals make money?

Our financial professionals servicing your accounts are compensated with a salary and bonus. Salary is based upon individual responsibilities and contributions to our firm, and bonuses are given according to overall firm performance.

#### Do you or your financial professionals have legal or disciplinary history?

No, our firm and our financial professionals currently do not have any legal or disciplinary history to disclose. Visit Investor.gov/CRS for a free and simple research tool to learn more about firm and financial professionals.

#### **Key Questions to Ask**

As a financial professional, do you have any disciplinary history? For what type of conduct?

You can find additional information about your investment advisory services and request a copy of the relationship summary at 612-268-2620 or here: https://adviserinfo.sec.gov/firm/summary/294766.

#### **Key Questions to Ask**

Who is my primary contact person?

Is he or she a representative of an investment adviser or a broker-dealer?

Who can I talk to if I have concerns about how this person is treating me?