Think and Grow Rich

by Napolean Hill

<u>Questions from CHAPTER 1: THE POWER OF THOUGHT</u>: The Man Who "Thought" His Way into Partnership with Thomas A. Edison

- Hill claims that success begins with a state of mind of burning desire backed by faith. How does this differ from mere wishing or hoping?
- Think of a goal you set for yourself in the past or are currently pursuing. What role does persistence play in transforming your desire into reality?

<u>Questions from CHAPTER 2 DESIRE</u>: the Starting Point of All Achievement *(The First Step to Riches)*

- Hill outlines six steps for turning desire into riches *(see the exercise below)*. Which step do you find most challenging, and why?

Write out a clear, concise statement of the amount of money you intend to acquire. Name the time limit for its acquisition. State what you intend to give in return for the money and describe clearly the plan through which you intend to accumulate it. Then read the statement aloud, twice daily, once just before retiring at night, and once after rising in the morning. AS YOU READ, SEE AND FEEL AND BELIEVE YOURSELF ALREADY IN POSSESSION OF THE MONEY.

- Napoleon Hill's son, Blair, was born deaf with no ears. Despite doctors telling him it would be impossible for him to hear, Hill planted the desire to hear, talk, and live as a normal person, so Blair converted his greatest handicap into his greatest asset. The desire was realized. What is your greatest handicap? If you used the power of desire to transmute it into your greatest asset, what would that look like?

<u>Questions from CHAPTER 3: FAITH</u>: Visualizing and Believing in the Attainment of Desire *(The Second Step to Riches)*

- How can someone develop faith in themselves if they've experienced repeated failure?
- Do you think affirmations and visualization are effective tools for building faith? Why or why not?

<u>Questions from CHAPTER 4: AUTOSUGGESTION</u>: the Medium for Influencing the Subconscious Mind *(The Third Step to Riches)*

- If you were counseling a friend on this practice and they were struggling to determine the amount of money they should desire and the deadline for receiving it, what would you say to them?
- The author suggests playing a trick on your subconscious mind by making it believe that the money you are visualizing is already awaiting your claim. How would your life change if you had that money?
- How does autosuggestion differ from simple repetition or positive thinking?

<u>Questions from CHAPTER 5: SPECIALIZED KNOWLEDGE</u>: Personal Experiences or Observations *(The Fourth Step to Riches)*

- Do you have more specialized or generalized knowledge? Was there a time when specialized knowledge gave you an advantage?
- Hill suggests we don't need to "know it all" but rather assemble a team of experts. How might this concept apply to your personal wealth-building strategy?
- Is there an area of specialized knowledge that would most significantly impact your financial growth right now?

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5 MINUTE BREAK

Questions from CHAPTER 6: IMAGINATION: the Workshop of the Mind *(The Fifth Step to Riches)*

- Do you have any innovative ideas that you've always dreamed about? If so, what barriers prevent you from pursuing your idea(s)?
- Hill defines **synthetic imagination** (rearranging existing concepts) and **creative imagination** (connecting with Infinite Intelligence). Which part of imagination resonates with you most?

Questions from CHAPTER 7: ORGANIZED PLANNING: the Crystallization of Desire into Action *(The Sixth Step to Riches)*

- Do you have a Master Mind group of advisors? If so, how did you decide whom to include (or exclude)?
- Hill provides a list of reasons why people fail in leadership (pages 122-125). Which of these do you recognize as a potential obstacle in your own path to success?

Questions from CHAPTER 8: DECISION: the Mastery of Procrastination *(The Seventh Step to Riches)*

- Can you share a time when you made a financial decision despite contrary opinions?
- The author suggests that indecision is a habit that leads to failure. What strategies have you developed to overcome indecision?
- Is there are financial decision you have been postponing that, if made promptly, could accelerate your path to wealth?

Questions from CHAPTER 9: PERSISTENCE: the Sustained Effort Necessary to Induce Faith (*The Eighth Step to Riches)*

- The chapter outlines four steps to develop persistence: definite purpose, desire, self-reliance, and definiteness of plans. Which of these do you find most challenging to maintain, and why?
- What are your thoughts about the “poverty consciousness” mindset?

Questions from CHAPTER 10: POWER OF THE MASTER MIND: the Driving Force (*The Ninth Step to Riches)*

- In what ways have you seen the power of collaborative thinking produce better results than individual effort?
- Think about your five closest relationships. Do you think your financial mindset has been shaped by them?

Questions from CHAPTER 11: THE MYSTERY OF SEX TRANSMUTATION: (*The Tenth Step to Riches)*

- Hill suggests that sexual energy, when harnessed and redirected, can fuel creativity and success. How do you interpret this concept? Do you find merit in the underlying principle of channeling energy?
- Look at the list of ten mind stimulants on page 208. Sex energy is at the top. Which other stimulants from his list do you find most effective for your own creative thinking?

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5 MINUTE BREAK

Questions from CHAPTER 12: THE SUBCONSCIOUS MIND: the Connecting Link (*The Eleventh Step to Riches)*

- The author presents seven positive emotions (desire, faith, love, sex, enthusiasm, romance, hope) and seven negative emotions (fear, jealousy, hatred, revenge, greed, superstition, anger). Which positive emotion currently has the strongest influence on your financial mindset?
- How might you emotionally energize your financial goals to make them more compelling to your subconscious?
- Whether through prayer or another practice, how do you connect with your deeper self or subconscious mind when seeking guidance on important decisions?

Questions from CHAPTER 13: THE BRAIN: a Broadcasting and Receiving Station for Thought (*The Twelfth Step to Riches*)

- If the brain has the ability to pick up vibrations of thought from other brains, how does this affect your choice of friends and mentors?
- Have you ever experienced a specific instance where your thoughts manifested into reality?

Questions from CHAPTER 14: THE SIXTH SENSE: the Door to the Temple of Wisdom (*The Thirteenth Step to Riches*)

- Can you recall a moment when your intuition guided you to make a good decision?
- How comfortable are you incorporating meditation practices or the sixth sense into your wealth-building strategy?
- How would you explain the role intuition has played in your own financial journey to someone skeptical of these concepts?

Questions from CHAPTER 15: HOW TO OUTWIT THE SIX GHOSTS OF FEAR: (*Clearing the Brain for Riches*) (*The Twelfth Step to Riches*)

- Has the fear of poverty ever influenced your emotions or behavior?
- Hill identified the six basic fears (poverty, criticism, ill health, loss of love, old age, death) and implied that collective fears can contribute to economic depressions, wars, and pandemics. As more people express fear (in your circle or in the news), how do you react to that fear?

Questions from CHAPTER 16: THE DEVIL'S WORKSHOP: (*The Seventh Basic Evil*)

- Think about your acquaintances. Who encourages you most, cautions you most, discourages you most, and helps you the most in other ways? Do you spend more time with those who encourage, caution, discourage, or help?
- Do you change your mind often? If so, why?
- Do you usually finish everything you begin? If not, what would it take to break that pattern?