



Senior Wealth Advisor with Clelan and Company, Andrew has more than 13 years' experience and prides himself on helping clients define their financial dreams and collaborates to help clients achieve them. Andrew provides clients with specific retirement income distribution plans, unique and customized investment strategies, and estate planning techniques.

Learn more about Andrew in the interview below.

Are you from the area?

Kind of. I grew up in Hanover in York County where I attended Southwestern High School. My parents were both in education. I had an older brother and grew up in what I would consider a normal, enjoyable upbringing.

Where did you attend college and what did you study?

I went to James Madison University where I received a bachelor's degree in business administration. I also played 4 years of football there and met my wife who was playing field hockey at the time.

What made you want to get into financial services?

I was unsure what specific occupation I wanted as I approached graduation. American Express Financial Advisors came to campus for a career preview. They explained what a financial advisor career entails and I was immediately sold. They told me it was a position where you could help people and make a significant impact on people's lives, interact with all types of clients, solve problems, and control your own success. They told me people do well if they have the heart of a social worker and a mind of a capitalist. I was convinced and applied that night. I quickly passed the interviews and all required licenses and was at work in August after a May graduation.

Tell me about your career path in the industry.

I started building a practice from scratch at age 22 right out of college. I began in Northern VA outside of Washington DC. AMEX FA had a strong training program in the industry at the time and were known for building novice advisors to successful ones. I started growing my practice and was then asked to assume a management role. I stepped down from that role after a few years because I missed my clients. I then relocated to Central Pennsylvania for my wife's career advancement. I kept my Virginia clients and then began growing my Pennsylvania practice. A year later I left Ameriprise to move to an independent platform for clients. Eight years after moving back to Pennsylvania, I was introduced to Doug & Denise and realized that we were a great fit together....and here I am.

What do you enjoy doing while not at work?

I'm an avid sports fan. I will recreationally play anything with a ball. Golf, basketball, racquetball, tennis, etc. I enjoy working out and will occasionally do a half marathon or triathlon. I watch a lot of football and basketball. I love travelling and usually get a few trips in each year to Stone Harbor, Outer Banks, and usually somewhere new. I also have two kids with one on the way so they end up occupying a significant portion of my time away from work. My wife and I also stay busy charitably.

Tell me more about the charitable work.

We are active with our local church and part of an organization called St. Vincent DePaul Society. It's designed to help people less fortunate with things like groceries, medical bills, gas, clothes, holiday gifts, etc. We have been part of Big Brother, Big Sister for 9 years and help mentor a now 15yr old sophomore in high school. We also recently started a foundation in Alissa's father's name. It provides scholarships to graduating high school seniors who were struggling academically, behaviorally, or socially and turned their situation around.

Why do you stay so active?

I've been blessed in my life. As a result, I feel an obligation to share my blessings with those who haven't been so fortunate. My family is lucky to have good health, good education, good finances, good relationships and are in a position to improve someone else's situation. It's gratifying to me if a person is in a better situation after they met me than before they met me. I do this with my job, I do this with my charitable work, and I try to do this with my children.

Speaking of children, are you ready for child #3?

Are you ever ready for a child? My wife and I have been trying to grow our family for the better part of 4 years now. We're excited it's finally happening. Although I don't miss diapers and 2am feedings, my kids provide me a lot of my happiness. If the third brings a fraction of what the first two brought, then I'm looking forward to it.

What are you most excited about as you join Doug & Denise?

How easily I fit in. Our conversations come very naturally and we run our practices in a similar manner. Our values of faith, family, and community are closely aligned. I find these just as important, if not more, than any financial models or strategies we might recommend. I'm striving to be my best self; best father, best husband, best advisor, best employer. Working with advisors that mirror this thought process is pivotal in any career decisions I make. I'm excited to get closer to this goal and I'm confident Doug & Denise will help in that journey.