

## CLELAN CORNER

### Featuring Phil Phillips, Client Service Associate

#### What do you love about the financial services industry?

What I enjoy most about this industry is the chance to build genuine, lasting relationships. I have always found it rewarding to be someone others can count on, and it is especially meaningful when I can help others feel more confident and at ease about their future. Being part of those moments, when a client feels reassured and understood, is what makes this work so fulfilling.

My appreciation for connecting with and serving clients has also been shaped by my community, particularly through my involvement at church. Each year, we host a Sportsman's Banquet where we prepare a dinner for the community with a variety of meats — from bear and venison to turkey and duck. I love being part of that event because it brings people together and celebrates shared traditions. Experiences like this remind me how important it is to support others, which is something I carry into my work every day.

#### What are some of your interests outside of work?

I love being outdoors! Hunting, camping, and traveling are some of my favorite ways to relax and recharge. An annual trip to Ocean City, Maryland, is a tradition I look forward to and would not miss. Those trips are more than just the destination; they are a chance to connect with friends and make wonderful memories.

I also enjoy car culture and attending enthusiast events. My girlfriend, Sammie, bought me tickets to a Subaru festival last year, where I had the opportunity to meet Travis Pastrana. It was exciting to watch his skill and passion up close; a fantastic and memorable experience.

#### Tell us a little about your background.

I grew up in a small town north of Harrisburg, where hard work and responsibility were part of everyday life. Sports were a big part of my life — at one point, I was playing on three soccer teams at once — which taught me the value of teamwork and integrity.

I have been shaped by blended cultures — my father was born locally, while my mother is from Ukraine. I have been fortunate to travel to Ukraine four times, where I played soccer with neighborhood kids and helped teach them English. On those trips, I experienced a tight-knit community and strong family traditions, and I still keep in touch with friends I made there. These experiences helped me appreciate resilience, gratitude, and the importance of relationships — values I carry into both my personal and professional life.

