

CLELAN CORNER

Featuring Phil Phillips, Client Service Associate



What do you like about the financial services industry?

My favorite aspect of the financial services industry is the opportunity to truly connect with clients. I love talking with people, hearing what matters most to them, and helping them feel secure about their future. Making a meaningful difference in someone's life is incredibly rewarding.

I've always been passionate about helping others. I've learned a variety of skills over the years just to support my friends, whether it's working on cars, fixing phones, or anything else life throws our way. Easing someone's stress or bringing a smile to their face motivates me every day. Knowing that my work can give someone confidence and peace of mind is what makes this career so fulfilling.

What are some of your interests or things you do for fun?

I love spending time outdoors, and most of my favorite activities take place there. I enjoy hunting, going to car shows, and taking trips to different beaches whenever I can. I drive a WRX and enjoy going to meets and shows to connect with other car enthusiasts. I also love camping with my friends, including an annual friend group trip to Ocean City, Maryland—a tradition I look forward to and never miss. Staying active is important to me as well; I enjoy running and exploring new areas. Whether it's time in nature, beach trips, car culture, or just being with friends, I'm happiest when I'm outside and on the move.

Tell us a little about what your life was like growing up.

I grew up in a small town north of Harrisburg, and life there was much different than what many people experience. I learned the value of hard work early on, working on pheasant farms and at Knoebels Amusement Resort. Sports played a significant role in my childhood as well. I traveled frequently for games and, at one point, was playing on three soccer teams simultaneously. Being surrounded by nature helped me develop a deep appreciation for the outdoors, whether I was hunting, riding dirt bikes, or building forts in the woods. My upbringing was also shaped by a unique blend of cultures. My dad was born and raised in the area, while my mom is from Ukraine, giving me a broader perspective on life and traditions. Growing up the way I did allowed me to experience things many kids never had the chance to, and those experiences have made me incredibly grateful for the environment and values I was raised with.

