



THE BUSINESS OWNERS SCORECARD

The Business Owners Scorecard helps you clearly understand your current situation. Rate your reaction to each pair of phrases on a scale from 1 to 10. A 1 means the phrase on the left is a better description of your situation; 10 indicates that the right hand phrase is better. Add up the total in each column and discuss with our office.

		1	2	3	4	5	6	7	8	9	10	
1	We do not have a written business continuity and succession plan											We have a written business continuity and succession plan
2	We do not have all our business agreements executed											We have executed documents and agreements that are relevant and sustainable to our future
3	We have not identified key employees and provided a compensation package for retention, attraction and future company value											We have identified key employees and implemented a compensation package for retention, attraction and future company values
4	We do not have a Board of Directors that includes outside directors											We have an active Board of Directors that includes outside directors
5	We do not have a written strategic business plan											We have a written strategic business plan and communicated it with our employees
6	We do not review financials monthly at the board level with our CPA and key employees											We review financials monthly at the board level with our CPA and key employees
7	Our financial advisors do not meet regularly and work together to leverage our growth											Our financial advisors meet regularly and work together to leverage our growth
8	We do not review our performance standards and written goals monthly and lack accountability											We review our performance standards and goals monthly with accountability
9	We do not have a written disaster plan											We have a written disaster plan and conduct mock drills
10	We do not have as much confidence in our future vision, mission and goals as we would like											We feel confident about our future, have the clarity to make wise choices each day, and have reviewed the tools which may help us achieve our vision
ADD COLUMN TOTALS 												<div style="border: 1px solid black; width: 50px; height: 50px; display: flex; align-items: center; justify-content: center;">YOUR SCORE</div> 

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